



TGLDIII, INC. d/b/a The Green Lady Dispensary
130 Boylston Street, Boston

FAMILY, WOMEN, AND MINORITY-OWNED

WHO ARE WE?



TGLD III, Inc. d/b/a The Green Lady Dispensary is a family, women, and minority-owned business that has a demonstrated track record of exemplary corporate citizenship in the cannabis industry. The winner of the Best New England Cannabis Company from the New England Cannabis Community Awards, The Green Lady is excited to bring its community- and compliance-centric cannabis experience to the Boston Common.



"[The Campbell family] owns and operates The Green Lady Dispensary, which has proved to be a wonderful and clean establishment. I would highly recommend the Campbells to receive another cannabis license in Massachusetts."

- Sheriff James A. Perelman
County of Nantucket



"[The Green Lady Dispensary] is a certified Massachusetts Minority Business Enterprise and a Women Business Enterprise with experience in the cannabis industry, evidenced by their retail store on Nantucket, and a commitment to diversity."

- Marijuana Advisory Group
City of Newton



DIVERSITY & INCLUSION

The Green Lady was named the “Champion of Diversity and Inclusion” by the New England Cannabis Community Awards. As a minority, women, and family-owned business, this deep-rooted commitment permeates into all facets of the business, including hiring, employee retention, and community integration.



diverse ownership

- 75% of owners are women
- 75% of owners are minorities
- 25% of owners are Boston residents



employee retention

- Commitment to a living wage
- Comprehensive benefits (health, vision, & dental)
 - Transportation and uniform stipends
 - Paid parental leave
- Annual diversity + inclusion seminars
- Career counseling and mentorship programs
 - Paid internal + external training
- Routine reviews & compensation increases
- Support for enhanced employee mental health

exhaustive recruitment process

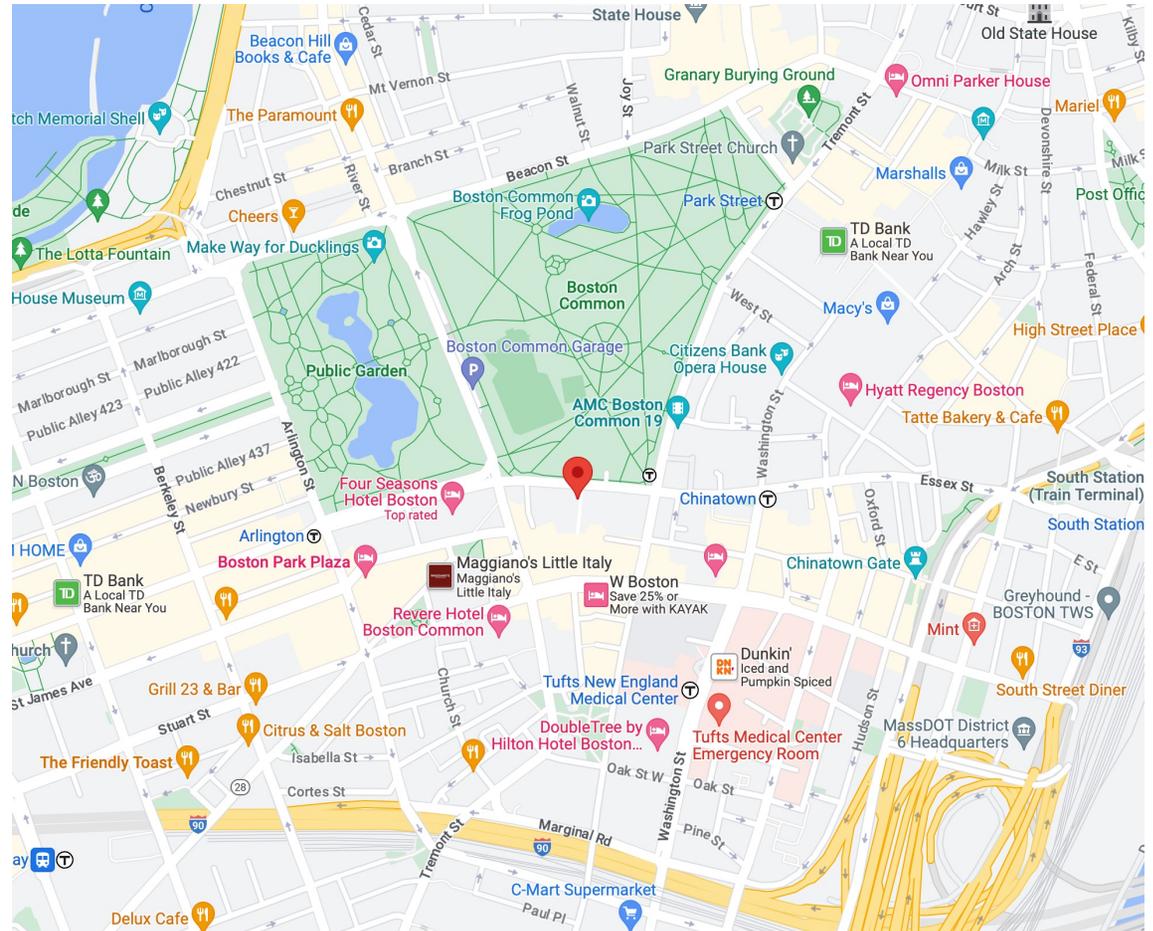
- Realistic goals with annual assessments of progress to increase diverse and inclusive hiring each year
- 50%+ employees will be Boston residents; 30%+ employees will be minorities or immigrants; 50%+ will identify as women or nonbinary
- Goal of 10% employees with a drug-related CORI through a partnership with the Boston Office of Returning Citizens to create a training program with skills specific to working in the cannabis industry, as well as posting of job opportunities.
- Partnerships with organizations who work with targeted populations, including mission-based groups, bilingual populations, advocacy groups
- Emphasis on “ban the box” standards and outlining that cannabis experience is not a prerequisite of employment
- Robust online presence; job-fairs during nontraditional hours

positive community impact

- \$5,000 annual contribution to the Boston Alliance of LGBTQ+ Youth (BAGLY) to support diversity and inclusion initiatives
- 20%+ of shelf space will be reserved for companies owned by Economic Empowerment Applicants, Social Equity Program licensees, Boston Equity Program licensees, WBE, VBE, or MBE businesses
- 150 hours of community service annually to priorities selected by the immediate community, with ideas including support to homeless nutrition initiatives provided on the Boston Common; fundraising for the Boston Police Mounted Unit; participating in initiatives for warm weather clothing drives to underserved populations; local clean up initiatives

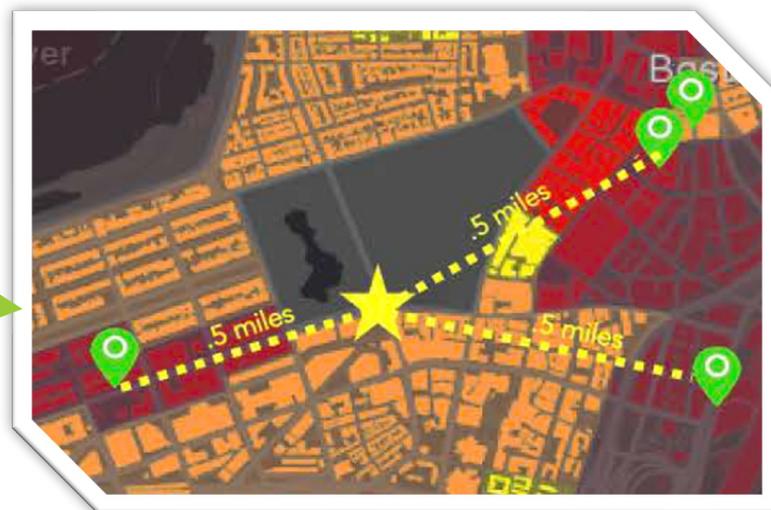
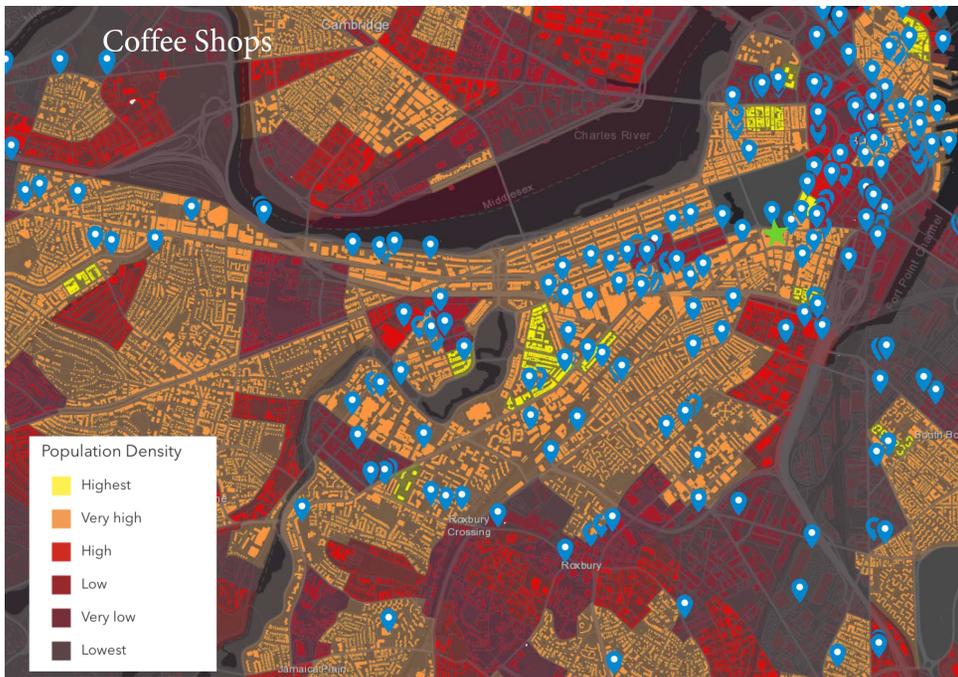
SITE SUITABILITY

- Over ½ mile from any other cannabis establishment, making the area underserved based on high population density
- Located amidst ample public transportation, including Green, Orange, and Red line MBTA stops, nine bus stops within three blocks, and two BlueBike locations within one block.
- Pedestrian-friendly with sidewalks and numerous crosswalks at signalized intersections
- Located within three blocks of numerous private parking lots with hundreds of spaces
- Company will purchase its long-vacant condo units, evidencing its intent to be a long-term community partner



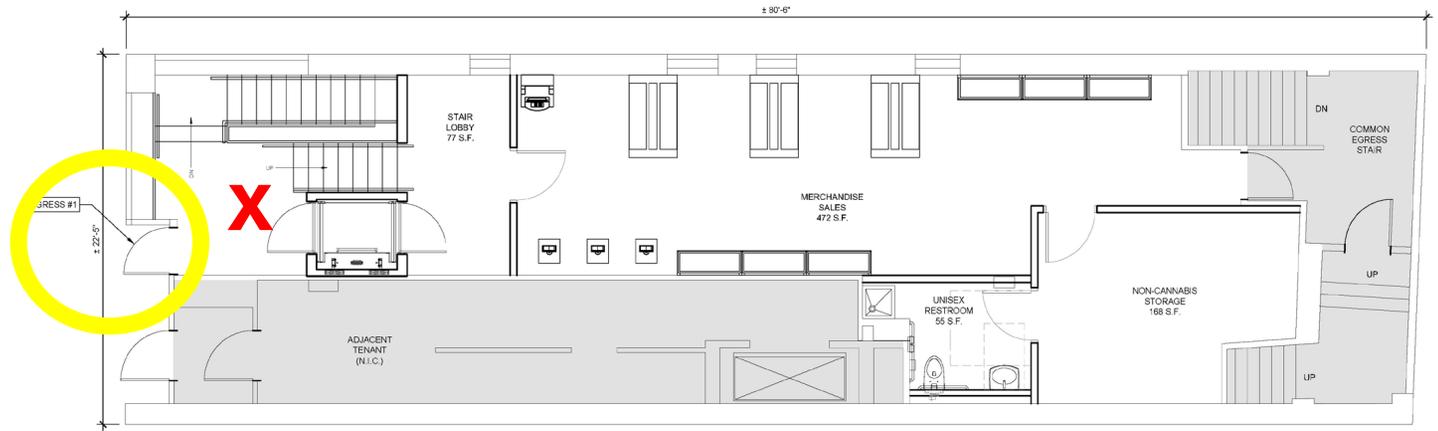
note: unit was briefly used as a Suffolk Construction field office in 2015

SITE SUITABILITY

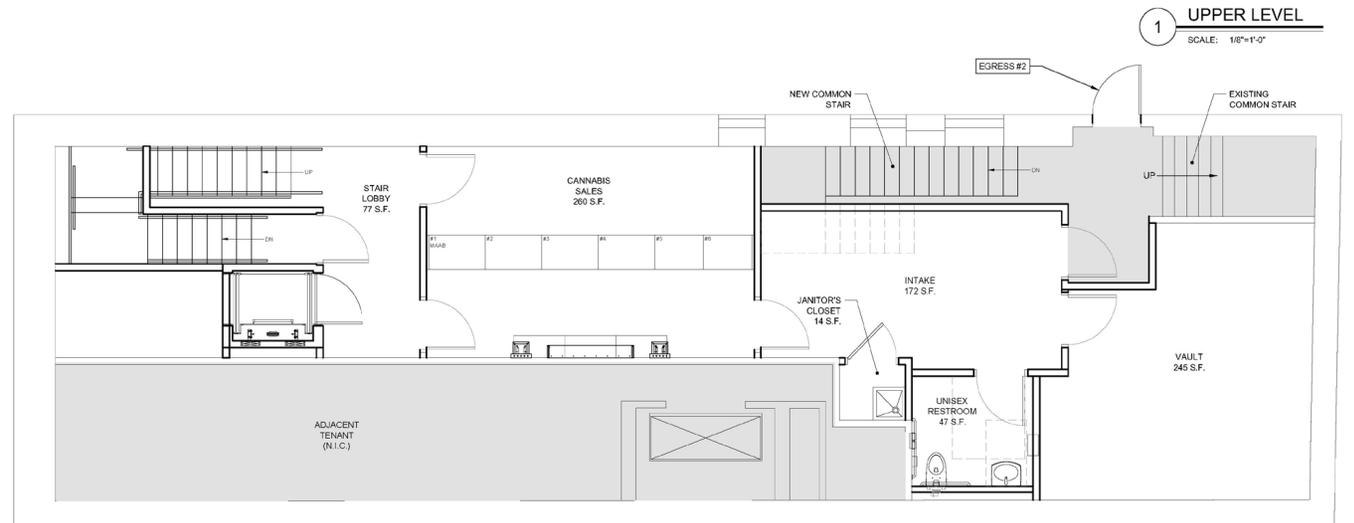


FACILITY LAYOUT

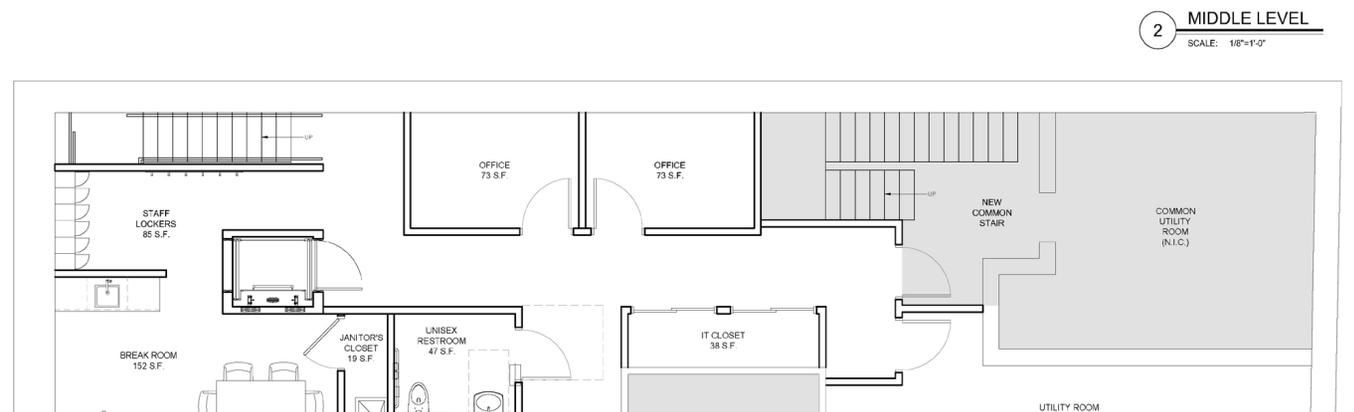
TGLD's facility will exceed the security and operational requirements set forth within 935 CMR 500 and the Boston Cannabis Board's rules and regulations, including 26 interior and 16 exterior cameras proposed.



All entry will occur on the middle level via the door circled in yellow at right. A Security Agent will stand within the vestibule at the location of the red X at right, directing customers as to which path to take (middle or upper sales level) and conducting an initial ID screen.



Cannabis sales will take place on the middle level (260 SF) and upper level (472 SF). The queuing area is 172 SF. All deliveries will be received on the lower level.



PREVENTING YOUTH USE & DIVERSION



"It is of utmost importance to [the Campbell Family] to prevent the diversion of cannabis to minors and have many protocols in place, including employee training programs and warning signage to prevent underage shoppers for entering their establishment."

- Sheriff James A. Perelman
County of Nantucket

- TGLD has a demonstrated history of preventing diversion and underage sales in communities with high tourist and student populations

- TGLD's proposed site is located in an area with numerous other age-restricted facilities, including a beer garden directly across the street sponsored by Trillium and Emerson

- All agents complete exhaustive training above and beyond the Commission's required training where they conduct mock interactions including those training them to spot fraudulent IDs

→ ID VERIFICATION ←

- 1 Visual scan completed by agent in entry vestibule. Out of state ID requires back up verification.
- 2 Veriscan used at registration, which is an AI database that scans all state government issued ID's, drivers licenses, and international passports and checks for anomalies in the 2D barcode, watermarks, holograms, and general appearance of ID.
- 3 Visual scan occurs again during transaction.

Veriscan creates a list of banned and underage customers so they are unable to bypass different shifts.



nantucket signage

COMMUNITY OUTREACH

- Held two open houses on site with 10 attendees
- Conducted neighborhood canvassing of local businesses and residences
- Presented before the Midtown Park Plaza Neighborhood Association and the Downtown Boston Residents' Association
- Met with the Downtown Boston Business Improvement District.
- In acknowledgement of feedback received by proposals located within the Downtown Boston neighborhood, TGLD proactively reached out to Bridge Over Troubled Waters, Ostiguy High School, and the St. Francis House on three occasions via email correspondence, phone calls, and in-person. To date, the company has not received a response.
- Obtained 89 letters of support from Boston residents (shown at right on map)

