THE ALEXANDRA PARTNERS, LLC SELDC PRESENTATION

1759-1769 WASHINGTON ST

BOSTON MA





NOVEMBER 1, 2022



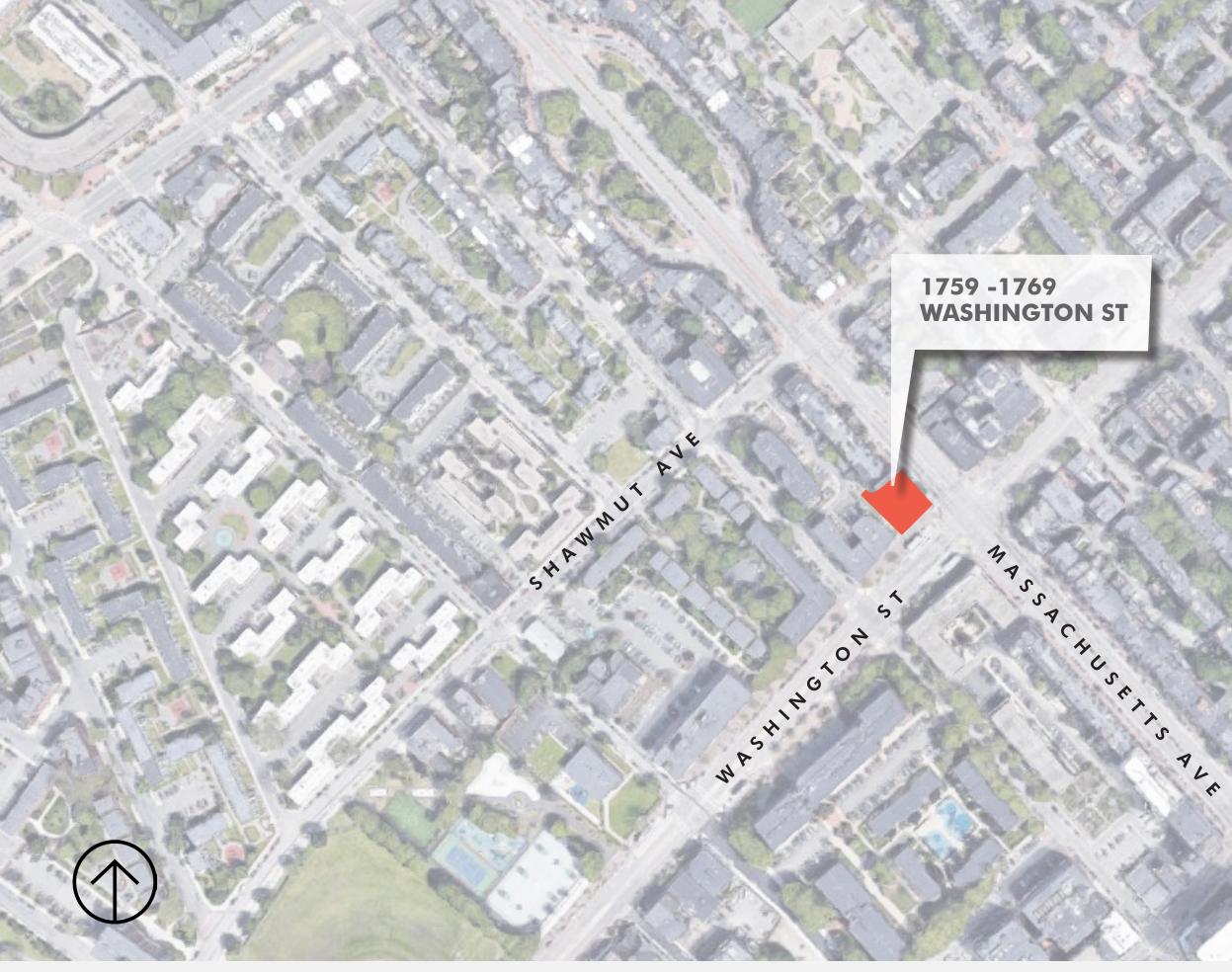
BUILDING CONSERVATION ASSOCIATES, INC.

RESTORATION CONSULTANT

LACASSE LAW, LLC

ZONING ATTORNEY

THE ALEXANDRA PARTNERS, LLC





Project Overview



PROJECT ADDRESS

PROJECT DESCRIPTION

FLOOR RETAIL SPACE

ZONING DISTRICT

- ROXBURY NEIGHBORHOOD
- HOUSE RESIDENTIAL

LOT SIZE

• 8,012 SF

DIMENSIONAL INFO

- GROSS FA: 76,695
- FAR: 9.56
- HEIGHT: 169'-6"

1759-1769 WASHINGTON STREET, BOSTON

• THE PROJECT WILL RETAIN AND RESTORE THE FACADE OF THE EXISTING BUILDING, RECREATING AND/OR REFURBISHING THE ORIGINAL HISTORIC DESIGN ELEMENTS. BEHIND THE FACADE WILL BE A NEW (13) STORY MULTIFAMILY RESIDENTIAL BUILDING, CÓNSISTING OF (70) CONDO UNITS, GYM AND AMENITY SPACES, AND A GROUND

• MULTIFAMILY RESIDENTIAL / LOCAL SERVICES, ROW

Approvals + Milestones

JULY 25, 2018

LETTER OF INTENT (LOI)

NOVEMBER 30, 2018

PROJECT NOTIFICATION FORM (PNF) + PNF COMMENT PERIOD OPEN

JANUARY 9, 2019

PUBLIC MEETING

JANUARY 16, 2019

IMPACT ADVISORY GROUP (IAG)

JANUARY 30, 2019

IMPACT ADVISORY GROUP (IAG)

FEBRUARY 13, 2019

PNF COMMENT PERIOD END

FEBRUARY 25, 2019

PUBLIC COMMENTS

FEBRUARY 27, 2019

IMPACT ADVISORY GROUP (IAG)

MARCH 5, 2019

BCDC APPROVAL

MARCH 11, 2019

PUBLIC MEETING

MARCH 14, 2019

BPDA BOARD APPROVED

MARCH 30, 2019

PUBLIC COMMENTS

OCTOBER 29, 2019

LANDMARKS APPROVAL

DECEMBER 4, 2019

 SCOPING DETERMINATION WAIVING FURTHER REVIEW

JULY 15, 2021

PROJECT NOTIFICATION FORM (PNF) +
PNF COMMENT PERIOD OPEN

SEPTEMBER 7, 2021

PUBLIC HEARING

OCTOBER 14, 2021

BPDA APPROVAL

NOV 2021 - MAY 2022

 VARIOUS MEETINGS WITH ABUTTERS + **NEIGHBORHOOD GROUPS**

JUNE 16, 2022

COMMUNITY MEETING

JULY 12, 2022

ZBA APPROVED

Approvals + Milestones

EXCERPT FROM PAGE 4, DECISION OF THE BOARD ON THE APPEAL OF 1759-1763 WASHINGTON STREET



City of Boston Board of Appeal

DECISION OF THE BOARD ON THE APPEAL OF

1759 -1763 Washington St., Ward: 09 BOA 1287036 Date of Hearing: July 12, 2022 Permit: # ALT1271435 Page: # 4

height [feet] under Article 50-29; (6) insufficient usable open space under Article 50-29; (7) insufficient front yard under Article 50-29; (8) insufficient side yard under Article 50-29; and (9) insufficient rear yard under Article 50-29.

The requested zoning relief is necessary in connection with construction of the project as approved by the BPDA under Article 80B and the findings and vote of the BPDA Board of Directors under the Notice of Project Change. In order to preserve the historic façade and offset the considerable costs therefor, the proposed new structure is necessary for the feasibility of this project. The creation of 70 units of new housing including 10 IDP units is consistent with the broader planning goals of the city to create much needed housing, including affordable housing.

For these reasons, the requested relief may be granted in harmony with the general purpose and intent of the Code and will not be injurious to the neighborhood or otherwise detrimental to the public welfare.

At the hearing, representatives of the Mayor's Office of Neighborhood Services, State Representative Jon Santiago, City Councilor Tania Fernandes Anderson, City Councilor Frank Baker and City Councilor Michael Flaherty stood in support of the project. There was some opposition voiced at the hearing and there are some letters of opposition on file with the Board. This support from the community further supports the Board's finding that the requested relief will have no negative impact on the surrounding area and is in harmony with the general purpose and intent of the Code.

Additionally, there are several signatures of support for the project from neighbors and direct abutters on file with the Board [over 130 letters were received by the Board], including local neighborhood businesses, Washington Gateway Main Street, Worcester Square Neighborhood Association, Blackstone Franklin Neighborhood Association, United Neighbors of Lower Roxbury, the South End Forum and Claremont Park Neighborhood Association.

The Board of Appeal finds that all of the following conditions are met:

That there are special circumstances or conditions, fully described in the findings, applying to the land or structure for which the variance is sought (such as, but not limited to, the exceptional narrowness, shallowness or shape of the lot, or exceptional topographical conditions thereof), which circumstances or conditions

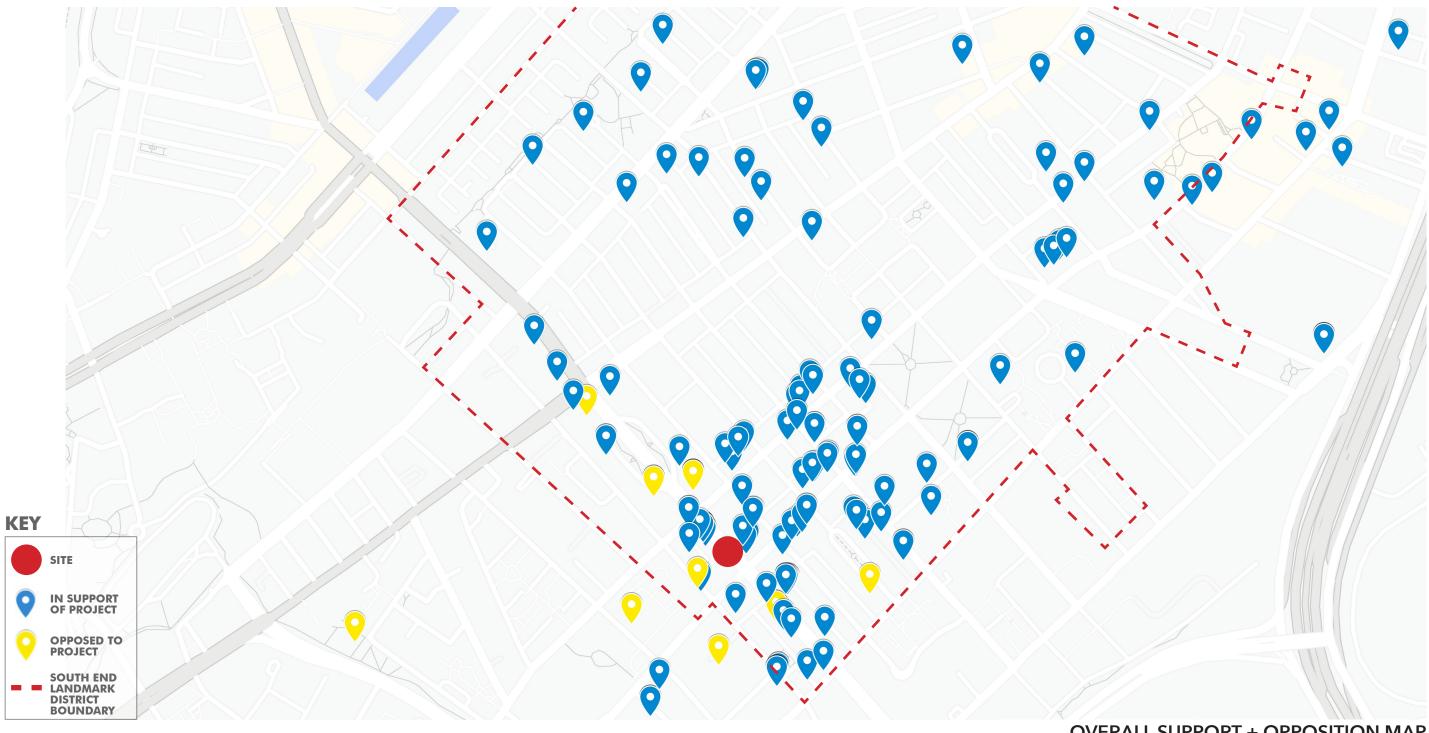
1904-00

"AT THE HEARING, REPRESENTATIVE'S OF THE MAYOR'S OFFICE OF NEIGHBORHOOD SERVICES, STATE REPRESENTATIVE JON SANTIAGO, CITY COUNCILOR TANIA FERNANDES ANDERSON, CITY COUNCILOR FRANK BAKER AND CITY COUNCILOR MICHAEL FLAHERTY STOOD IN SUPPORT OF THE PROJECT. THERE WAS SOME OPPOSITION VOICED AT THE HEARING AND THERE ARE SOME LETTERS OF OPPOSITION ON FILE WITH THE BOARD. THIS SUPPORT FROM THE COMMUNITY FURTHER SUPPORTS THE BOARD'S FINDING THAT THE REQUESTED RELIEF WILL HAVE NO NEGATIVE IMPACT ON THE SURROUNDING AREA AND IS IN HARMONY WITH THE GENERAL PURPOSE AND INTENT OF THE CODE.

ADDITIONALLY, THERE ARE SEVERAL SIGNATURES OF SUPPORT FOR THE PROJECT FROM NEIGHBORS AND DIRECT ABUTTERS ON FILE WITH THE BOARD (OVER 130 LETTERS WERE RECEIVED BY THE BOARD), INCLUDING LOCAL NEIGHBORHOOD BUSINESSES, WASHINGTON GATEWAY MAIN STREET, WORCESTER SQUARE NEIGHBORHOOD ASSOCIATION, BLACKSTONE FRANKLIN NEIGHBORHOOD ASSOCIATION, UNITED NEIGHBORS OF LOWER ROXBURY, THE SOUTH END FORUM AND CLAREMONT PARK NEIGHBORHOOD ASSOCIATION."

Community Support

AS OF OCTOBER 27, 2022



OVERALL SUPPORT + OPPOSITION MAP

DESIGN FEEDBACK & PROCESS

BOSTON CIVIC DESIGN COMMISSION & SOUTH END LANDMARKS DISTRICT COMMISSION PREVIOUSLY DESIGNED + PRESENTED BY CBT

• MATERIALITY STUDY



• MASSING STUDY (SETBACK & HEIGHT)



2018.12.04 SELDC & BCDC

2019.01.22 SELDC & BCDC

2019.02.12 SELDC & BCDC

2019.02.26 SELDC

2019.08.12 SELDC SUBMISSION

2019.08.12 SELDC SUBMISSION

DESIGN FEEDBACK & PROCESS

BOSTON CIVIC DESIGN COMMISSION & SOUTH END LANDMARKS DISTRICT COMMISSION PREVIOUSLY DESIGNED + PRESENTED BY CBT

• WEST FACADE STUDY











2018.01.22 SELDC & BCDC

2019.02.12 SELDC & BCDC

2019.02.26 SELDC

2019.03.05 BCDC

2019.08.12 SELDC SUBMISSION

•LOWER MASSING AND ENTRANCE STUDY



2018.12.04 SELDC & BCDC

2019.01.22 SELDC & BCDC

2019.02.26 SELDC

2019.08.12 SELDC SUBMISSION

Building Design



RENDERING BY CBT



EMBARC

CPRESENTATION | NOVEMBER 1, 2022 | 11



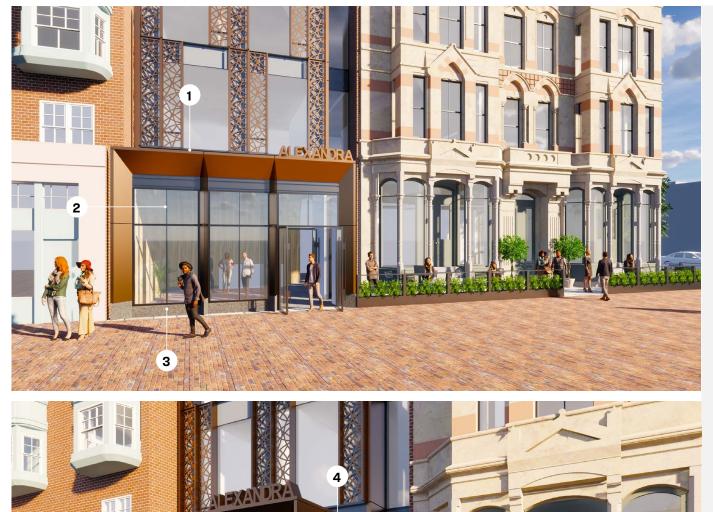
EXTERIOR RENDERING BY CBT



EXTERIOR RENDERING BY CBT

Building Design

ENTRANCE | PREVIOUSLY DESIGNED + PRESENTED BY CBT



1. Updated to smoother edge transition 2. Added secondary mullions

3. Updated to darker granite base

DOOR FOR CONTINUATION

4. PROVIDED DEPTH AND SAME LANGUAGE AT THE SIDE

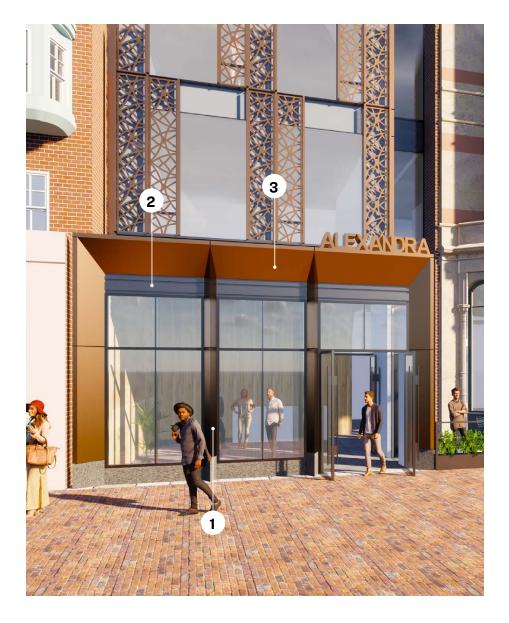
5. Changed the panel to same side panel above

Building Design ENTRANCE | PREVIOUSLY DESIGNED + PRESENTED BY CBT

CAST IRON COLUMNS: -EXTENSION FROM MAIN FACADE -UNIQUE SECTION GEOMETRY

SECONDARY SURFACE AREA

(2)





UPDATED HOTEL ENTRANCE DESIGN

EXISTING ALEXANDRA STOREFRONT

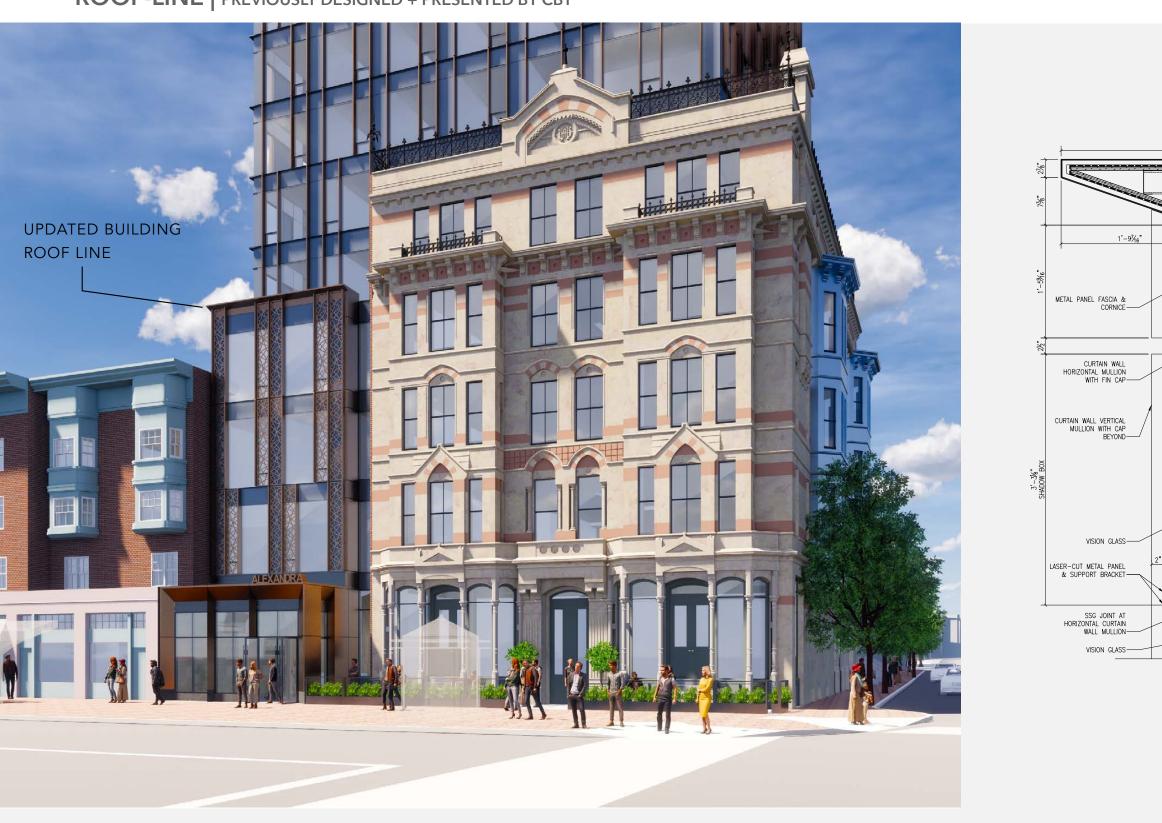


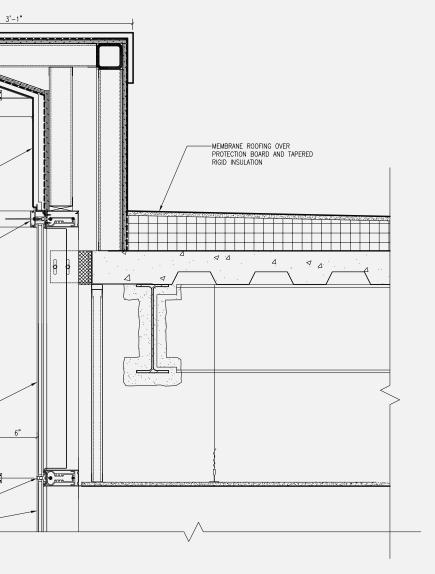




EXISTING ALEXANDRA STOREFRONT

Building Design ROOF-LINE | PREVIOUSLY DESIGNED + PRESENTED BY CBT



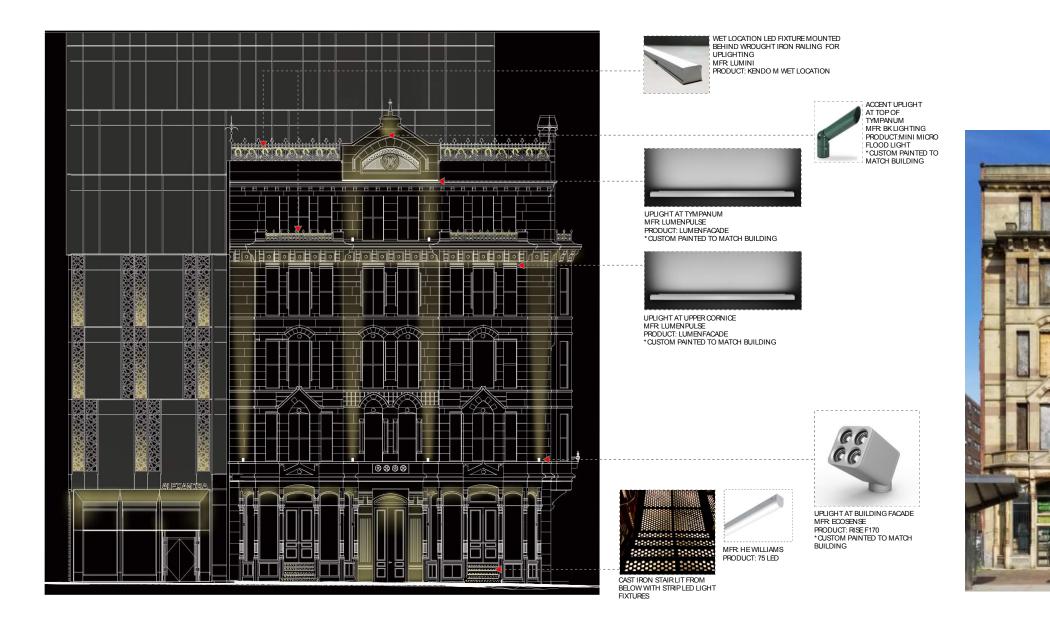


DETAILING STUDY

Building Design West corner facade | previously designed + presented by CBT



Lighting Design

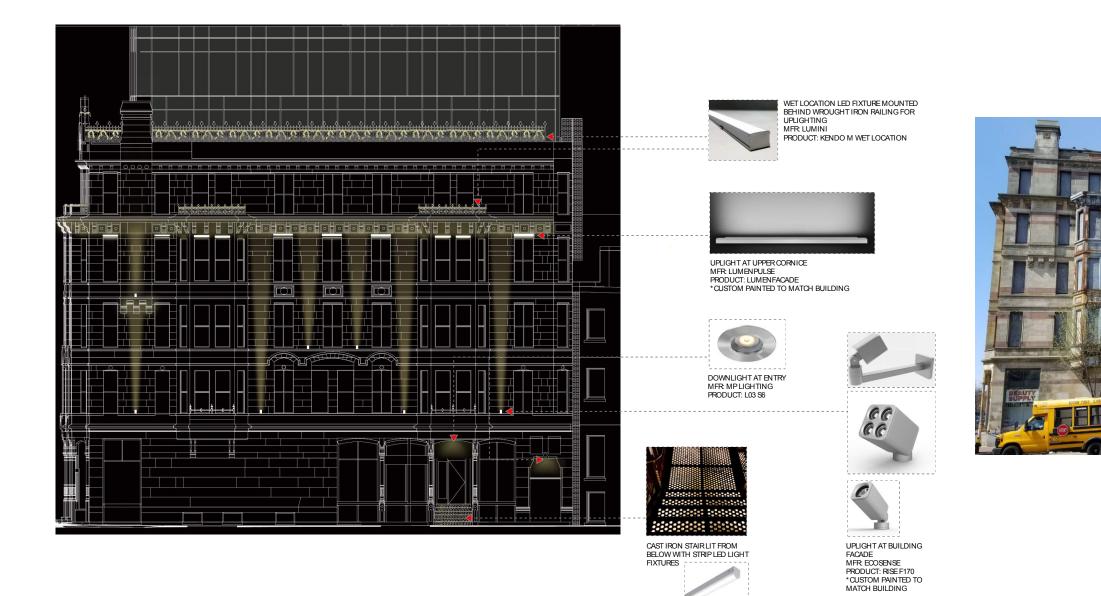




Sladen Feinstein Integrated Lighting



Lighting Design



EMBARC



Sladen Feinstein Integrated Lighting



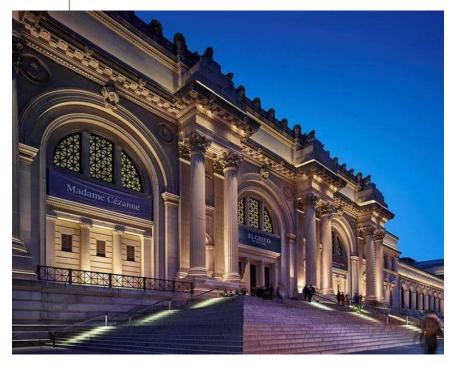
Lighting Design





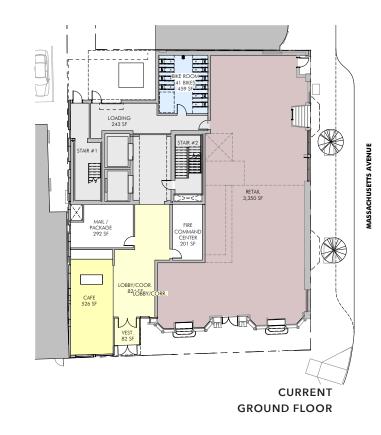


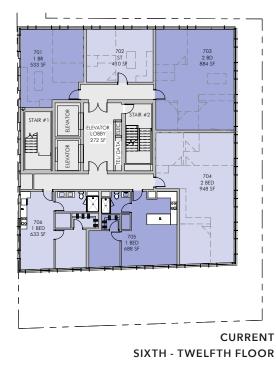


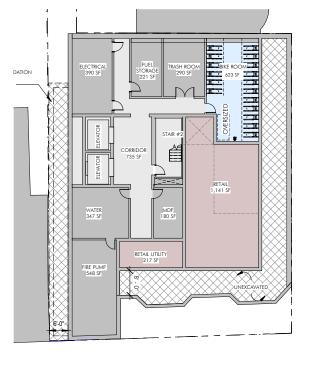




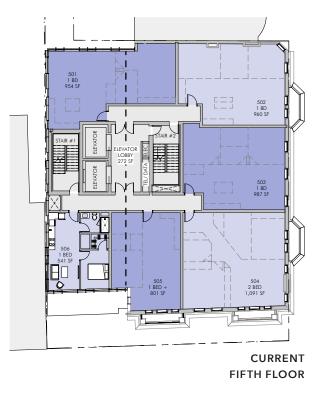
Plans

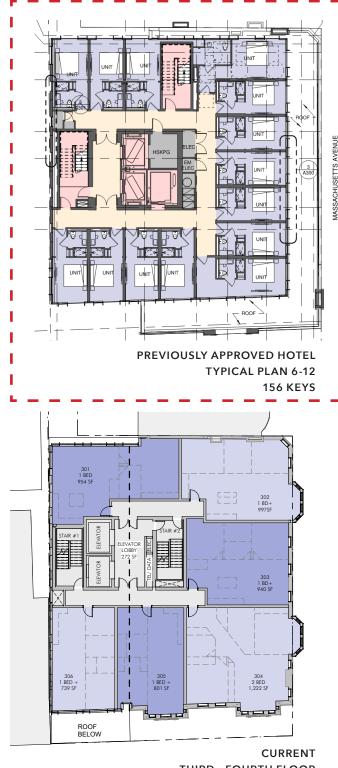


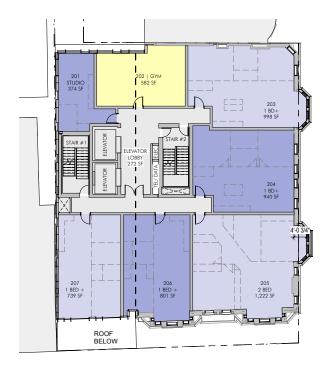




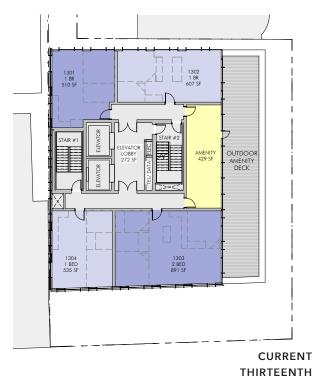




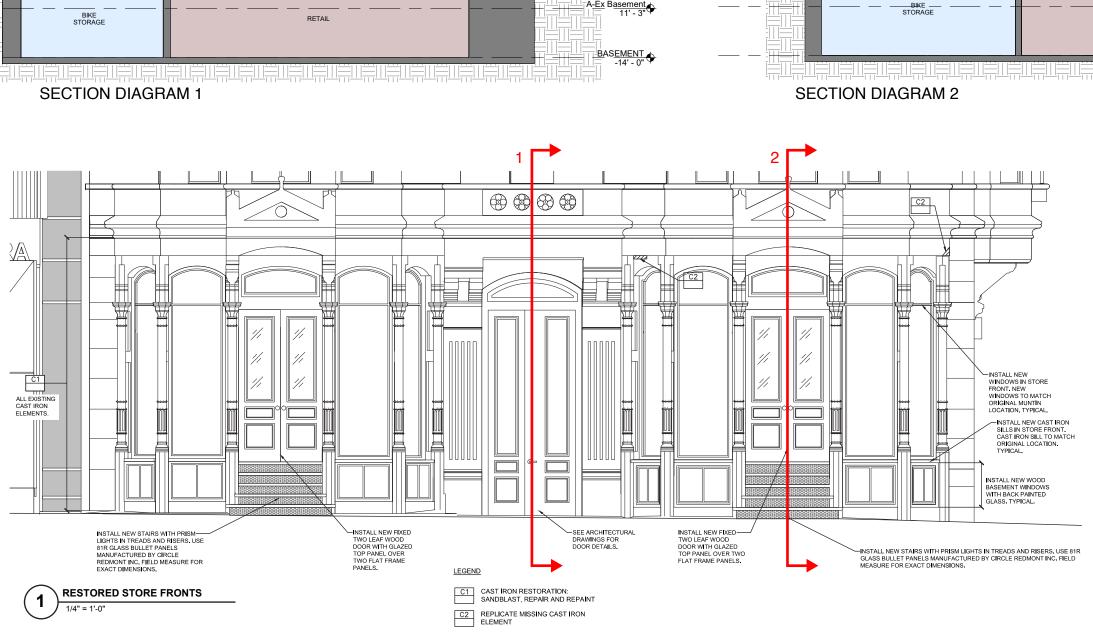




CURRENT SECOND FLOOR







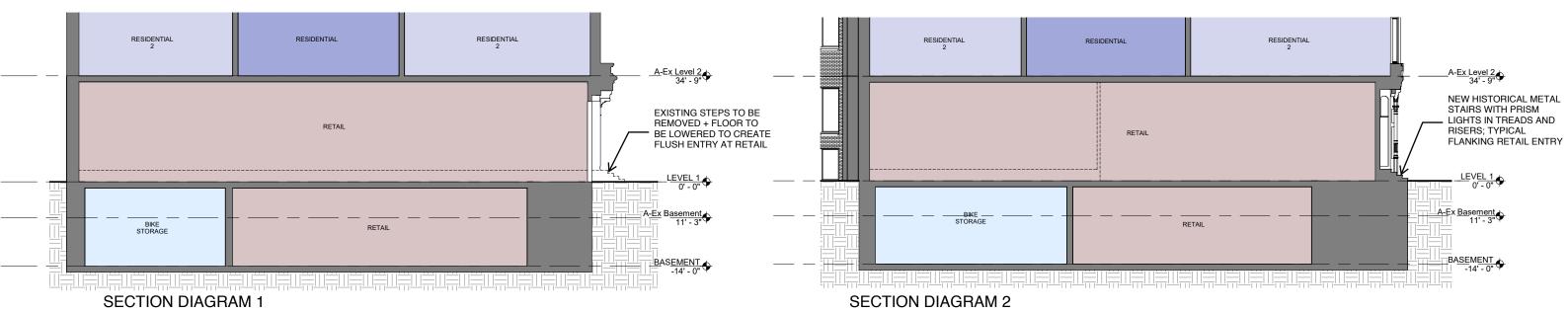




PHOTO 5: 1899 PHOTO SHOWING STORE FRONT WITH CAST IRON STAIRS WITH PRISM LIGHTS AND DOUBLE DOORS



PHOTO 2: EAST ELEVATION, RESTORE CAST IRON STAIRS WITH PRISM LIGHTS







WEST ELEVATION FROM WASHINGTON STREET

SOUTH ELEVATION

EAST ELEVATION



DETAIL OF STONE AT WASHINGTON STREET GABLE



DETAIL OF STONE ABOVE ORIGINAL HOTEL ENTRANCE



GRAFFITI ALONG MASS AVE

TOP OF NORTH ELEVATION



LIMESTONE DAMAGE AT WASHINGTON STREET ENTRANCE



WASHINGTON STREET CAST IRON ENTRANCE



CAST IRON STOREFRONT



CAST IRON AND PRISM GLASS STAIR MASS AVE



CRACK IN CAST IRON STOREFRONT



ORIGINALCAST IRON BALCONY RAIL

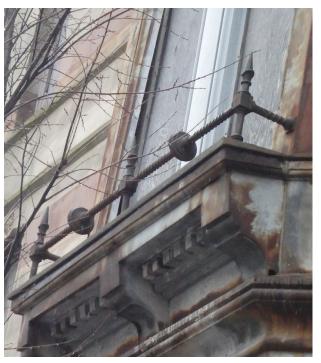


CAST IRON AND PRISM GLASS STAIR DETAIL





SHEET METAL BAY MASS AVE



CAST IRON RAIL AT SHEET METAL BAY



CAST IRON COLUMN CAPITAL

FIRE DAMAGE AT FLOOR FRAMING

SUPPLEMENTAL BRACING AT EXTERIOR WALL









ORIGINAL DOOR

MARBLE ENTRY STAIRS

STONE TILE AT LEVEL 2

VIEW OF INTERIOR CORRIDOR





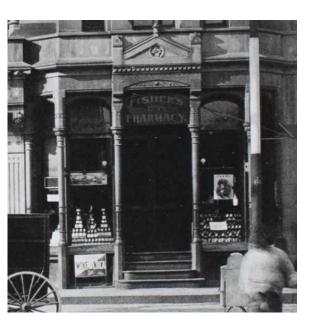
EXTERIOR AND INTERIOR WINDOWS

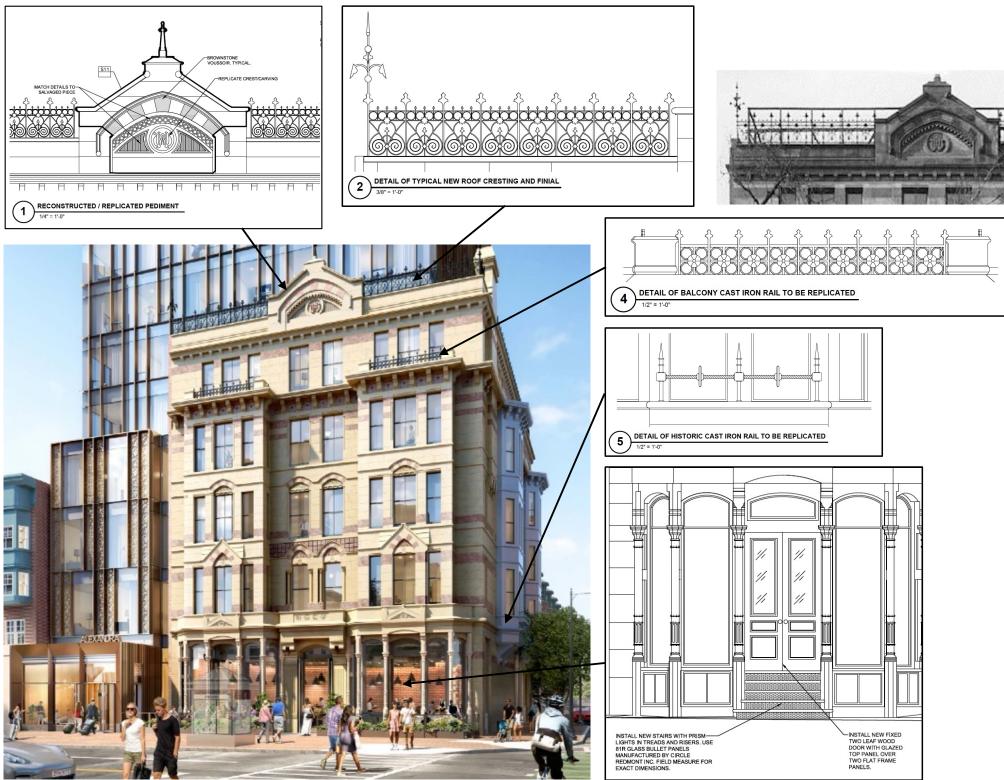


FIREPLACE

RESTORATION SCOPE

- CLEAN STONE 100%
- REPOINT STONE 100%
- STONE DUTCHMAN REPAIRS
- RECONSTRUCT LOST PEDIMENT DETAILS
- REPLICATE ROOF CRESTING
- RESTORE CAST IRON STOREFRONTS
- RESTORE AND REPLICATE CAST IRON BALCONY RAIL
- REPLICATE MASS AVE SHEET METAL WINDOW BAYS
- REINSTATE PRISM LIGHT STAIRS AT WASHINGTON ST AND MASS AVE ENTRANCES
- REINSTATE WINDOW FENESTRATION PATTERN
- REPLICATE HISTORIC DOOR DESIGN





Market Changes: 2019-2022

CBRE CONSTRUCTION COST INDEX

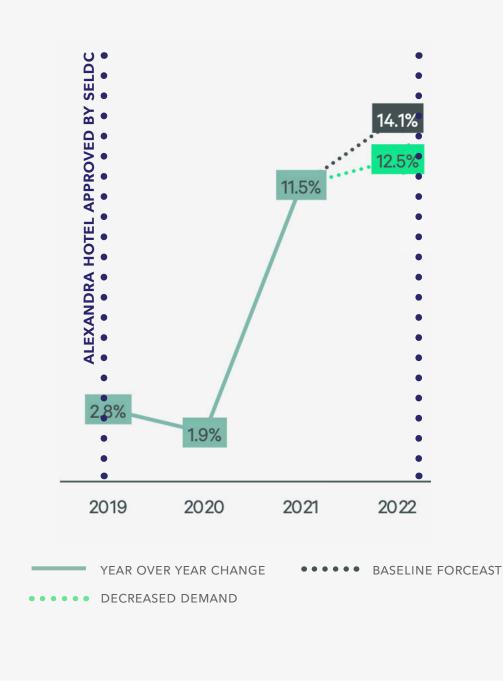


FIGURE 37: Price inflation for select construction commodities, March 2020-March 2022

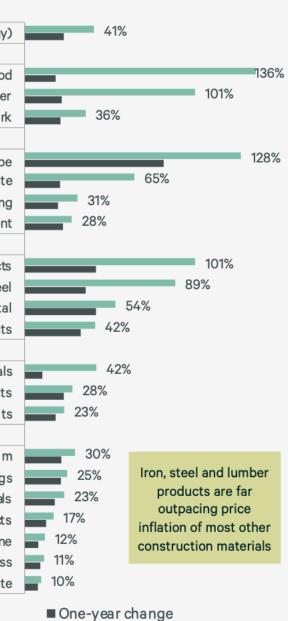
All goods used for construction (excluding energy	
Softwood veneer and plywoo	
Lumbe	Wood
Gen eral millwor	3
Plastics sewer, storm drain and water main pip	
Copper and copper alloy sheet, strip and plat	HVAC & utilities
Fabricated metal pipe, tube and fittin	IVA
Air conditioning and refrigeration equipmer	ТЭ
Steel mill product	10
Iron and stee	Metals
Fabricated structural meta	Me
Sheet metal product	
Thermoplastic resins and plastics material	L
Other plastic construction product	Other
Paint	0
Gypsur	ø
Asphalt felts and coating	erial
Insulation material	nate
Precast concrete product	L III.
Construction sand, gravel and crushed ston	netal
Glas	Nonmetallic materials
Ready-mix concret	Ž

Two-year change

Source: U.S. Bureau of Labor Statistics, CBRE Strategic Investment Consulting April 2022.

SOURCE: CBRE RESEARCH JULY 2022 - 2022 U.S. CONSTRUCTION COST TRENDS





Financials

70 UNIT / 13 STORY 64 UNIT / 12 STORY 21 UNIT / 5 STORY

LAND ACQUISITION	\$11,250,000	\$11,250,000
PRECONSTRUCTION	\$3,000,000	\$3,000,000
COMMUNITY FUNDS	\$1,210,000	\$1,210,000
HARD COST: NEW CONSTRUCTION	\$39,928,483 \$480/SF	\$37,625,760 \$480/SF
HARD COST: RESTORATION	\$8,381,585	\$8,381,585
SOFT COST	\$2,516,190 \$30/SF	\$2,351,610 \$30/SF
COST	\$66,286,258	\$63,818,955
COST FINANCING	\$66,286,258 \$3,063,305	\$63,818,955 \$2,973,560
FINANCING	\$3,063,305	\$2,973,560
FINANCING CLOSING COSTS	\$3,063,305 \$3,763,262	\$2,973,560 \$3,425,342
FINANCING CLOSING COSTS TOTAL COST	\$3,063,305 \$3,763,262 \$73,112,825	\$2,973,560 \$3,425,342 \$70,217,857

- \$11,250,000
- \$3,000,000
- \$1,210,000
- \$480/SF \$19,205,760 F
 - \$8,381,585
 - \$60/SF \$2,471,040

\$45,518,385

\$2,225,671

\$1,492,760

\$49,267,816

\$29,875,204

-\$19,392,612

Financials

mancials	70 UNIT / 13 STORY	UNIT BREAKDOV
LAND ACQUISITION	\$11,250,000	UNITS: 70 UNITS
PRECONSTRUCTION	\$3,000,000	
COMMUNITY FUNDS	\$1,210,000	COMPACT: 19 (279
HARD COST: NEW CONSTRUCTION	\$39,928,483 \$480/SF	IDP UNITS: 10 (14%
HARD COST: RESTORATION	\$8,381,585	
SOFT COST	\$2,516,190 \$30/SF	PRECONSTRUCTION
	I	
COST	\$66,286,258	DESIGN/ENGINEERIN
COST FINANCING	\$66,286,258 \$3,063,305	
		DESIGN/ENGINEERIN LEGAL/CONSULTANTS FINANCING
FINANCING	\$3,063,305	LEGAL/CONSULTANTS
FINANCING CLOSING COSTS	\$3,063,305 \$3,763,262	LEGAL/CONSULTANTS FINANCING INSURANCE
FINANCING CLOSING COSTS TOTAL COST	\$3,063,305 \$3,763,262 \$73,112,825	LEGAL/CONSULTANTS

WN:

'%)

%) / 7,698SF

N BREAKDOWN TO DATE:

\$800,000 NG

TS \$200,000

\$1,700,000

\$50,000

\$250,000

NS)

Construction Budget

70 UNIT / 13 STORY

HARD COST: NEW CONSTRUCTION \$480 PER SQFT	\$39,928,483
HARD COST: RESTORATION	\$8,381,585

TOTAL CONSTRUCTION BUDGET \$48,321,544

CONTRACTOR ESTIMATE

DIV.	SUMMARY		B	udget	S.F. Cost	F	listoric Cost B.O.
1.	General Conditions		\$	2,520,000	\$ 28.9		
2.	Selective Demolition		\$	705,000	\$ 8.1	0 \$	705,000
	Hazardous Waste and Abatement		\$	150,000		2 \$	150,000
	Façade Stabilization		\$	972,000	\$ 11.1	7 \$	972,000
	Piles		\$	921,000	\$ 10.5	8	
	Earthwork		\$	1,660,000	\$ 19.0	7 \$	250,000
	SOE (Support of Excavation)		\$	550,000		_	
	Landscaping		\$	50,000			
	Debris Removal and General Labor		\$	1,250,000			
3	Concrete Work		\$	3,066,000		3 \$	650,000
4.	Masonry and Masonry Restoration		\$	2,550,000			
4 . 5.	Structural Steel		\$	2,857,000			
J.	Metal Fabrications		\$	1,125,000	\$ 12.9		
<u>^</u>			\$	510,400			303,000
6.	Rough Carpentry		\$	876,910			
	Interior Finish Carpentry & Installations					_	
7.	Waterproofing		\$	188,600		_	
	Spray Fireproofing		\$	215,000	\$ 2.4	1	
	Insulation			In Trades			
	Alucabon Panels		\$	1,450,000			
	Roofing System		\$	643,000		_	
	Joint Sealers		\$	79,000			
8.	Doors, Frames and Hardware		\$	643,000			
	Overhead Doors		\$	30,000		4	
	Curtain Wall / Window Wall and Fins		\$	3,055,600		1	
	Historic Windows and Doors		\$	1,089,000	\$ 12.5	1 \$	1,089,000
	Glass and Glazing		\$	190,000	\$ 2.1	8	
9.	Gypsum Drywall / Plaster		\$	2,072,000	\$ 23.8	1	
01	Flooring (Wood, Ceramic, Stone, Carpet)		\$	2,471,000	\$ 28.3	9	
	Painting		\$	490,000		3	
10.	Louvers		\$	45,000			
10.	Elevator Vent		\$	5,800	\$ 0.0	_	
	Fire Extinguishers		\$	16,458			
			\$	42,500	\$ 0.4	_	
	Toilet Accessories		\$	50,000	\$ 0.5	_	
	Misc. Specialties - mailboxes, storage containers, bike rack, signage		э \$	75,000	\$ 0.8	_	
11.	Waste Handling Equipment					-	
	Residential Equipment		\$	550,000	\$ 6.3	_	
12	Residential Casework		\$	680,000	\$ 7.8	-	
	Fireplace Common only		\$	45,000	\$ 0.5	2	
	Rugs and Mats			In Flooring			
13.	Window Wash Anchors		\$	50,000		_	
14.	Conveying Systems		\$	1,105,000		_	
15.	Fire Protection		\$	515,000		_	
	Plumbing		\$	3,050,000		4	
	HVAC		\$	2,100,000		3	
16.	Electrical		\$	2,500,000	\$ 28.7	2	
	Light Fixtures			In Electrical			
17	Special Conditions Allowance		\$	785,000	\$ 9.5	6	
17		Subtotal		43,994,268	\$ 506.0		7,631,000
		Building Permit Fee		By Owner			
		Builders Risk		By Owner			
		Winter Conditions Allowance		By Owner			
		Design Contingency		By Owner			
				By Owner By Owner			
		Construction Contingency	¢		¢	1	400 707
		General Liability	\$	747,903	\$ 9.1	1 \$	
		Overhead	\$	1,342,265 2,237,109	\$ 16.3	5 \$	232,822
		Fee		2,237,109	\$ 27.2	6 \$	
		Budget	S	48,321,544	\$ 558.7	2 \$	8,381,585

Financials

64 UNIT / 12 STORY UNIT BREAKDOWN:

LAND ACQUISITION	\$11,250,000	UNITS: 64 UNITS
PRECONSTRUCTION	\$3,000,000	
COMMUNITY FUNDS	\$1,210,000	COMPACT: 17 (279
HARD COST: NEW CONSTRUCTION	\$37,625,760 \$480/SF	IDP UNITS: 10 (169
HARD COST: RESTORATION	\$8,381,585	
SOFT COST	\$2,351,610 \$30/SF	PRECONSTRUCTION
COST	\$63,818,955	DESIGN/ENGINEERIN
FINANCING	\$2,973,560	LEGAL/CONSULTANTS
FINANCING CLOSING COSTS	\$2,973,560 \$3,425,342	LEGAL/CONSULTANTS
		FINANCING
CLOSING COSTS	\$3,425,342	FINANCING
CLOSING COSTS TOTAL COST	\$3,425,342 \$70,217,857	FINANCING
CLOSING COSTS TOTAL COST RESIDENTIAL SALES	\$3,425,342 \$70,217,857 \$62,495,390 \$1,281/SF	FINANCING

'%)

%) / 7,698SF

N BREAKDOWN TO DATE:

\$800,000 NG

TS \$200,000

\$1,700,000

\$50,000

\$250,000

Financials

	21 UNIT / 5 STORY	UNIT BREAKDOV
LAND ACQUISITION	\$11,250,000	UNITS: 21 UNITS
PRECONSTRUCTION	\$3,000,000	
COMMUNITY FUNDS	\$1,210,000	COMPACT: TBD
HARD COST: NEW CONSTRUCTION	\$19,205,760 \$480/SF	IDP UNITS: 3 (13%
HARD COST: RESTORATION	\$8,381,585	
SOFT COST	\$2,471,040 \$60/SF	PRECONSTRUCTION
COST	\$45,518,385	DESIGN/ENGINEERIN
COST FINANCING	\$45,518,385 \$2,225,671	
		DESIGN/ENGINEERIN LEGAL/CONSULTANT FINANCING
FINANCING	\$2,225,671	LEGAL/CONSULTANT FINANCING
FINANCING CLOSING COSTS	\$2,225,671 \$1,492,760	LEGAL/CONSULTANT FINANCING INSURANCE
FINANCING CLOSING COSTS TOTAL COST	\$2,225,671 \$1,492,760 \$49,267,816	LEGAL/CONSULTANT FINANCING

WN:

%)

N BREAKDOWN TO DATE:

ING \$800,000

ITS \$200,000

\$1,700,000

\$50,000

\$250,000



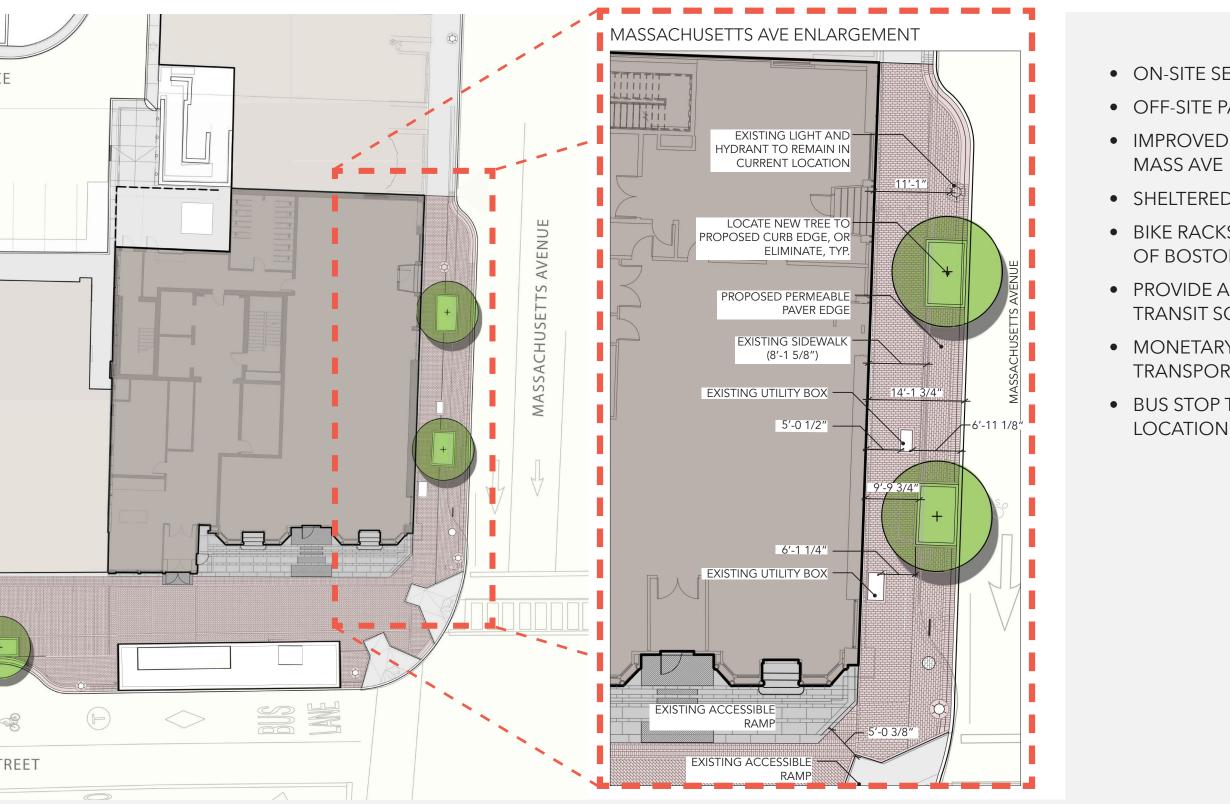
THANK YOU!



EMBARC

APPENDIX

Transportation Mitigation



• ON-SITE SECURITY + CONCIERGE

OFF-SITE PARKING ARRANGEMENTS

 IMPROVED SIDEWALK CONDITIONS AT MASS AVE

• SHELTERED BIKE PARKING

 BIKE RACKS IN COMPLIANCE WITH CITY OF BOSTON GUIDELINES

 PROVIDE A MOBILITY MICRO HUB TRANSIT SCREEN

 MONETARY CONTRIBUTION FOR LOCAL TRANSPORTATION PROJECTS

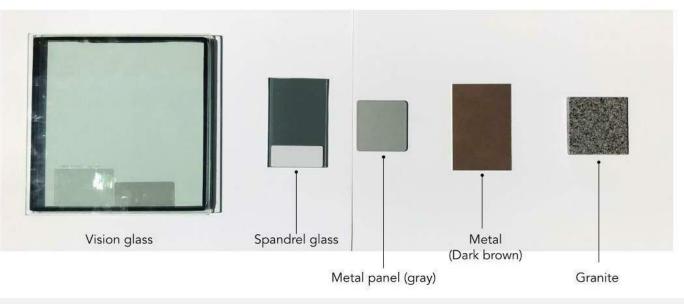
 BUS STOP TO REMAIN IN EXISTING LOCATION

Building Design ADDITION FACADE | PREVIOUSLY DESIGNED + PRESENTED BY CBT

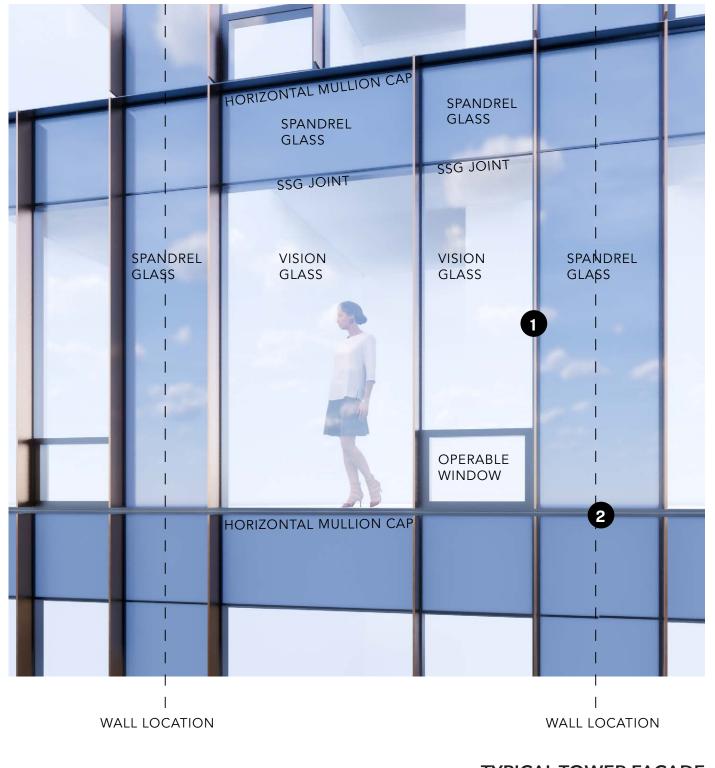
• Building Materials



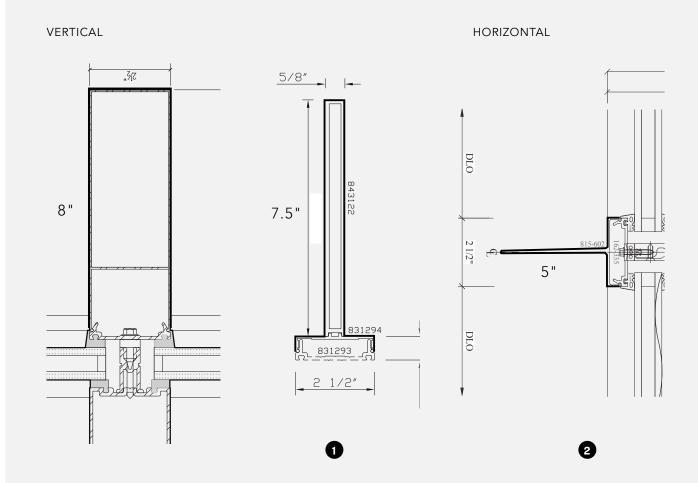
• Material samples photo



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SAMPLE EXTRUSION PROFILES



TYPICAL TOWER FACADE



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