

120-122 HANCOCK STREET DORCHESTER, BOSTON

March 4, 2017 Submitted by Urbanica, Inc.

URBANICA



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LETTER OF INTENT

URBANICA

Winnie Zhang

Project Manager, Real Estate Management & Sales

Department of Neighborhood Development

26 Court Street, 8th Floor

Boston, MA 02108

Dear Ms. Zhang,

PROPOSAL FOR 120-122 HANCOCK STREET, DORCHESTER, BOSTON, MA 02125

Urbanica, Inc. is pleased to submit this proposal in response to the RFP for Residential Development at 120-

122 Hancock Street, Dorchester. The Department of Neighborhood Development ("DND") is seeking a developer to transform two underutilized parcels in the Dorchester Neighborhood. The community has

expressed preference for residential use that completes the streetscape and fits the architectural integrity of

neighborhood. The project is expected to limit noise and traffic impacts.

Urbanica plans to establish a minority crowd fund that makes up 10% of the total equity. The fund will be

managed by Feaster Enterprises and will offer investment opportunities exclusively to minority investors of

small scale. If selected, Urbanica will form a new ownership entity with the minority crowd fund and minority

investor Marvin Gilmore. Urbanica will be the manager of the new entity while the other investors will be the

members.

120-122 Hancock Street is proposed as an affordable homeownership development. The building will contain

fifteen (15) condominium units, with a mix of five (5) 1-bedroom units and ten (10) 2-bedroom units. Eight (8)

units will be affordable to households earning at or below 80% AMI. The other seven (7) units will be

affordable to households earning at or below 100% AMI. Nine (9) covered parking spaces will be provided on-

site to minimize the impact on local traffic.

The program aims to achieve a moderate density while respecting the local fabrics for two reasons: I) It is the

goal of Housing a Changing City: Boston 2030 to produce more housing, especially income-restricted

ownership housing; 2) The project cost is increased because of the topography of the site, and creating more

units will reduce the financial gap per unit.

The design is inspired by triple decker and bow front. The hillside site presents an opportunity for a terraced

building strategy that is well integrated with the landscape in terms of height, mass, and scale. There will be

two new buildings on the sides of the central terrace, designed to be in proportion the many Three Decker

LETTER OF INTENT

URBANICA

homes on Hancock Street. The proposed buildings will present a familiar yet new face to the neighborhood and unify the streetscape along Hancock Street. The new buildings compliment the bow-front rhythms,

rooflines, and character of the historic architecture of the neighborhood.

In addition, the buildings will be constructed using Passive House principles, as well as strive to meet LEED

Silver or Gold certifiable standards. The combination of a very high level of energy efficiency and sustainable

construction strategies will keep the home affordable to live in over the long term, and continue to advance

ecologically responsible development models.

Urbanica has a long track record of working with local and municipal entities to transform underutilized

buildings and land. The team has vast experience working on projects through the public RFP process. Past

Urbanica projects in the vein of value adding to underutilized sites in various local cities and municipalities

include the Parcel 9 site in Roxbury, Parcel U MBTA site in Jamaica Plain, E+ 226-232 Highland Street in Roxbury, 74 Highland eHomes in Roxbury, D4 Condos in the South End, Engine 1 in Belmont, Urbanica 100 in

Noxbully, 711 lightened criomes in Noxbully, 51 condos in the south End, Engine 1 in Bellione, Orbanica 100 in

Chelsea, Urbanica 50 in Somerville and Urbanica 109 in the South End. A more detailed portfolio of projects of

Urbanica is included in the proposal.

With this proposal, Urbanica hopes to continue a successful track record of consistently emphasizing a refined

design aesthetic, quality workmanship and active community involvement. The Urbanica team looks forward to

working collaboratively with the wide array of stakeholders during the course of this project, from concept

idea all the way to completion.

Thank you for considering our qualifications and proposal for this exciting opportunity.

Thank you,

Kamran Zahedi, President

Urbanica, Inc.



PROPOSAL FORM

SUBMITTED TO:	BID COUNT 26 COURT S'	NT OF NEIGHBORHOOD DEVELOPMENT ER TREET, 10 TH FLOOR ASSACHUSETTS 02108
DATE RECEIVED	BY DND:	March 4, 2019
SUBMITTED BY:	NAME:	Urbanica, Inc.
	ADDRESS:	142 Berkeley St No 402, Boston
	TELEPHONI	E: 617-654-8900
	EMAIL:	kzahedi@urbanicaboston.com
Under the conditions accompanying propos	•	Department of Neighborhood Development, the for:
Property Address:	120-122 Hanc	ock Street, Dorchester, Boston, MA 02125
Awarding Authority (to questions and all si	(the Department ubmissions as ac these statements	nated all questions must be answered by the Proposer. The of Neighborhood Development) will regard all responses ecurate portrayals of the Proposer's qualifications and any sand any subsequent investigation may result in the
Ĭ.		nd address(es) of all persons participating in this application ther than the undersigned are:
Minority fund manage	ed by Feaster Er	nterprises
Marvin Gilmore		
-		
Use separate sheet an	d attach if addit	ional principals are involved.
A. If applicant is	a Partnership, s	dual/Partnership/Joint/Venture/Corporation/Trust, etc.) tate name and residential address of both general and

APPENDIX I: PROPOSAL FORM

	s a Corporation, state the following:
President is: Treasurer is:	is incorporated in the State of: Kamran Zahedi Kamran Zahedi iness: 142 Berkeley St, Suite 402, Boston, MA 02116
	s a Joint Venture, state the names and business addresses of each person, pany that is a party to the joint venture:
A copy of the joint v	venture agreement is on file at: and the Official on request.
D. If applicant is	s a Trust, state the name and residential address of all Trustees as:
T	
Trust documents are And will be delivere	d to the Official on request.
And will be delivere	d to the Official on request.
And will be delivere iii.	
And will be delivere iii. iv.	Bank reference(s): If business is conducted under any title other than the real name of the owner, state the time when, and place where, the certificate required by
And will be delivere iii. iv.	Bank reference(s): If business is conducted under any title other than the real name of the owner, state the time when, and place where, the certificate required by General Laws, c.110, §5 was filed:

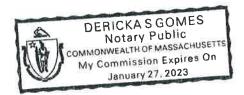
We propose the following purchase price: 4 > 0

vii. AUTHORIZATION:

The undersigned certifies under penalties of perjury that this proposal has been made and submitted in good faith and without collusion of fraud with any other person. As used in this certification, the word "person" shall mean any natural person, business, partnership, corporation, union, committee, club, or other organization, entity, or group of individuals.

Signature of individual submitting proposal	
President	
Title	
Urbanica, Inc.	
Legal Name of Organization	
Dated at: 2/28/2019	
This 28 day of Feb	2019
NAME OF ORGANIZATION: Urbanica, Inc.	
BY: Kamran Zahedi	
TITLE: President	
i. ATTESTATION:	
(he/she) is the PRESIDENT answers to foregoing questions and all statem	being duly sworn deposes and says that of VRDANICA and that all ents contained herein are true and correct.
Notary Public: Subscribed and sworn before me this 28 Notary Public: Subscribed and sworn before me this 28 Notary Public: Subscribed and sworn before me this 28 Notary Public: Subscribed and sworn before me this 28 Notary Public: Subscribed and sworn before me this 28 Notary Public: Subscribed and sworn before me this 28 My Commission Expires: Subscribed and sworn before me this 28	day of <u>February</u> , 2019 1 27 23 (Year)

NOTE: This proposal form must bear the written signature of the applicant.



APPENDIX I: PROPOSAL FORM

If the applicant is an individual doing business under a name other than his own name the application must state so, giving the address of the individual.

If the applicant is a partnership a partner designated as such must sign the application.

If the applicant is a corporation, trust or joint venture the application must be signed by a duly-authorized officer or agent of such corporation, trust or joint venture and contain written evidence of the authority to bind the entity.

(Please include the name of the agency or department and position held in that agency or department.)

PROPOSAL SUMMARY DEVELOPMENT TEAM

TEAM STRUCTURE

DEVELOPER

Kamran Zahedi Urbanica, Inc 142 Berkeley Street No. 402 Boston, MA 02116 T: (617) 654-8900

TRUSTEE FOR MINORITY FUND [MBE]

Feaster Enterprises 51 Elmore Street #3 Roxbury, MA 02119 T: (617) 723-0400

MINORITY INVESTOR

Marvin Gilmore

ARCHITECT [M/WBE]

Hansy Better Barraza Studio Luz Architects 67 Poplar Street Boston, MA 02131 T: (617) 423-2724

CONTRACTOR

Kamran Zahedi Urbanica Construction 142 Berkeley Street No. 402 Boston, MA 02116 T: (617) 654-8900

CIVIL ENGINEER

Michael Malynowski Allen & Major Associates, Inc 400 Harvey Road, Manchester, NH 03103 T: (603) 327-5500 x 9624

STRUCTURAL ENGINEER [WBE]

Jennifer McClain RSE Associates, Inc 63 Pleasant Street, Watertown MA 02472 T: (617) 926-9300 ext 103

M/E/P/FA ENGINEER

Plumbing - Michael Moloney Mechanical - Joseph Tabak Electrical - Fred Goff South Shore Construction Consultants Braintree, MA 02184 T: (781) 849-9776

ATTORNEY [MBE]

Joseph D. Feaster, Jr. McKenzie & Associates, P.C. 183 State Street, Suite 6 Boston, MA 02109 T: (617) 723-7234

BROKERAGE

Jonathan Diffenbach Maloney Properties, Inc. 27 Mica Ln # 301 Wellesley, MA 02481 T: (781) 943-0200

FIRE PROTECTION ENGINEER [MBE]

Luis Fernandez Fernandez & Associates 63 Larkin Street Byfield, MA 01922 T: (781) 335-4200

CODE CONSULTANT

A.Vernon Woodworth AKF Engineers 99 Bedford Street, 2nd floor Boston, MA 02111 T: (617) 737-1111

HERS RATER AND LEED FOR HOMES CONSULTANT

Michael Schofield Nicholas Abreu CLEAResult 50 Washington Street, Ste. 3000 Westborough, MA 01581 T: (508) 836-9501











URBANICA

URBANICA is a design/development company specializing in the transformation of under-utilized buildings and sites into extraordinary living and working spaces in the metro-Boston area.

We see each project as a unique opportunity to enhance the social, economic and aesthetic conditions of the local environment. With our design-oriented focus, we believe that uncompromising progressive design is a critical component in this equation.

"...DIFFERENTIATION BY DESIGN..."

Specifically, our work involves the reuse of a historic structures and challenging urban sites. We seek to infuse these buildings and places with a new life and purpose.

Urbanica has an outstanding track record of successfully completed projects in both public and private ventures. Most recently, Urbanica has focused efforts on Request for Proposals for City/Town/Municipality-owned historic buildings. Urbanica recently finished building several publically awarded projects, a former police station in Somerville, the former Area D4 police station in Boston's South End, and the Engine I Fire Station in Belmont as well as the first LEED Platinum certified Energy Positive Townhouses in the City of Boston.

Urbanica has also successfully completed many Boston Planning and Development Agency (formerly known as Redevelopment Authority (BRA)) sponsored projects: a loft building conversion in the Souh End and the conversion of a warehouse into the Harborside Inn on State Street in Boston.

DEVELOPER



KAMRAN ZAHEDI
President of Urbanica, Inc.
Urbanica, Inc. - Manager of MARCELLA 120 LLC

The President of Urbanica is Kamran Zahedi. Over the past twenty five years, Kamran has designed, developed and built many projects in metropolitan Boston. More recently, he has focused his efforts on RFPs of city-owned historic buildings and converting them into new residential uses.

To each venture, Kamran brings a passion for urban form, progressive design, and a respect for the existing context. Kamran received his B.S. in Architecture and Civil Engineering from MIT in 1980, and a Certificate of Achievement from the Center for Real Estate, also from MIT.

EDUCATION

B.S. in Architecture and Civil Engineering from MIT, 1980 Certification, Center for Real Estate, MIT, 1991 Licensed Construction Supervisor, Boston, MA

EXPERIENCE

President of Urbanica, 2001-present
President of Built Form Development, Design and Construction, 1981-1996
President of Turnkey Development, Inc., 1996-present
General Partner for various real estate partnerships since 1993
Former Faculty at the Boston Architectural Center, 1986
Membership in BSA, ASCE, NTHP

DEVELOPER QUALIFICATION



MELNEA HOTEL + RESIDENCES

425-435 Melnea Cass Boulevard, Dudley Square, Boston, MA (Under Construction)

Melnea Hotel + Residences is a mixed use development for Parcel 9 at Melnea Cass Boulevard and Washington Street in Boston, MA. This exciting project will serve as an iconic gateway for the Roxbury and Dudley Square areas, connecting to the South End and the greater metropolitan Boston region. The project consists of ground floor commercial spaces and 50 units of mixed income housing. The anchor of the project will be a 135-room hotel. The project will be a source of permanent job generation for the neighborhood as well as a buzz of urban activities. The goal of the project is to create a diverse and balanced neighborhood with sustainable and green strategies.



PARCEL U, FOREST HILLS

143-171 Hyde Park Avenue, Jamaica Plain, Boston, MA (Completed 2018)

The mixed use project in the hip and vibrant neighborhood of Forest Hills, continues Urbanica's practice of invigorating neighborhoods by redeveloping underutilized sites - in this case, by the Massachusetts Bay Transit Authority (MBTA). For this project, Urbanica is proposing 126 residential units, commercial spaces and community room to benefit the neighborhood and residents. This project is envisioned as creating a 21st-century transit oriented and energy efficient community.

DEVELOPERQUALIFICATION



226-232 HIGHLAND STREET

226-232 Highland Street, Roxbury, Boston, MA (Completed 2013)

The project was conceived as a replicable prototype of efficient and sustainable residential construction for the city of Boston. The building consists of four three bedroom townhouses, approximately 2,000 sf each. Sited on a currently vacant parcel in a vibrant urban neighborhood, the proposal will fill and densify the current neighborhood fabric. The building form and orientation serve to maximize natural daylight and solar gain for the photovoltaic array that will generate more electricity than is needed. Our approach includes two major strategies for energy reduction: first, a super insulated envelope minimizes heat transfer without relying on mechanical conditioning techniques; second, a feedback mechanism provides information and prompts to users in the house regarding their energy-related activity.



74 HIGHLAND STREET

74 Highland Street, Roxbury, Boston, MA (Completed 2016)

The project is a public-private partnership between Urbanica and Boston Housing Authority. It is part of a series of energy efficient townhouses to be built in the Fort Hill/Highland Park neighborhood. The building consists of 7 units of townhouses. These units will be three bedroom units. Sited on a currently vacant parcel in a vibrant corner in the urban Roxbury neighborhood, the proposal will fill in and densify the current neighborhood fabric. The project will follow best practices learned from the E+prototype by offering energy efficient design.

DEVELOPER QUALIFICATION



SIX9ONE RESIDENCES

691 Massachusetts Avenue, South End, Boston, MA (Completed 2011)

six9one Residences is one of the last new-built developments in South End, Boston, with approximately 45,000 sqft of space including the basement garage. There are 40 residential units, ranging from 550 sf to 1,800 sf with unit types including studio, one bedroom and two bedrooms residences. There are also 30 deeded parking spaces available. Ground floor units are proposed as Small Office Home Office or "SoHo" units, taking advantage of the easy street access. These six first floor units are intended to attract professionals with a home office, or artists who would like to house a small gallery.



D4 SOUTH END

7 Warren Avenue, Boston, MA (Completed 2006)

This project involved the conversion of former D-4 police station into a new luxury condominium building with twenty five units. The existing shell was restored to its former state with only minor modifications on the principal elevations. The rear elevation consists of a new two-story block which taken together with the existing building envelope, forms a courtyard. The new courtyard is covered with a glass roof and conform to green building concepts. This project was awarded to Urbanica in response to an RFP sponsored by the BRA in 2003. Urbanica was selected over some of the most prominent developers in the city largely based on their growing reputation as "one of the top design/ development companies in Boston."

DEVELOPER REFERENCES

NO. I Brookline Bank

Principal Contact : Henri Soucy, Senior Vice President Address : 131 Clarendon Street, Boston MA 02116

Email Address : soucy@brkl.com Phone Number : 617.927.7972

NO. 2 BPDA (formerly known as BRA)

Principal Contact: Paul Foster, (Former) Executive Board Member Address: 142 Commerical Street, Unit 206, Boston MA 02109

Phone Number: 781.929.0611

NO.3 Home Buyer

Principal Contact: Ted Resnikoff, Homebuyer from E+ Development at 226-232 Highland Street

Address: 232 Highland Street, Boston MA 02119

Email Address : ted@resnikoff.com Phone Number : 646.623.9357



Joseph D. Feaster Jr., Esq., President Feaster Enterprises 51 Elmore Street # 3 Roxbury, MA 02119

cell 781.408.1425 • office 617.723.0400 • jfeaster@mckenzielawpc.com

PROFILE

Accomplished leader and lawyer with over 40 years of successful experience in the public and private sectors. Passionate about community service and have served on and led many non-profit Boards of Directors. Extensive experience managing people, moving organizations forward, and facilitating community processes. A certified mediator who is exceptionally skilled at managing large scale projects, resolving disputes, and negotiating between parties to find common ground and solutions. Excellent understanding of complex organizations, community based non-profits, health care, real estate, banking, zoning and licensing.

LEGAL / MANAGEMENT EXPERIENCE

1998 - present McKENZIE & ASSOCIATES, P.C.

BOSTON, MA

Counsel

Represent numerous community development corporations, developers, and individual buyers and sellers in the areas of real estate, contracts, zoning and licensing.

- Successfully represented community development corporations in numerous projects costing in excess of \$10 million.
- Serve as the court-appointed Receiver for a community health center.

2012-2013 TOWN OF STOUGHTON

STOUGHTON, MA

Interim Town Manager

Managed a town government with a budget more than \$80 million and over 300 employees.

1995 - 1996 BOSTON HOUSING AUTHORITY

BOSTON, MA

Interim Administrator

Oversaw the day-to-day management of one of the largest public housing authorities in the country with a staff of over 1000 employees and a combined annual operating and capital budget exceeding \$300 million.

- Led the planning of two HOPE VI developments, Orchard Gardens in Roxbury and Mission Main in Boston, with a total development cost in excess of \$100 million.
- Negotiated 7 out of 8 labor agreements that had gone unresolved for many years.
- Restored employee morale by granting long awaited salary adjustments and instituting programs that created an environment of listening, communicating, taking action and trust.
- Enhanced relationships between the BHA and tenants/tenant organizations by regularly
 meeting with tenants, addressing their concerns, and improving response times and service.

1994 -1995 1996-2005

CITY OF BOSTON BOARD OF APPEAL

BOSTON, MA

Member and Chairman

Appointed by the Mayor and served as Chairman for 3 years of Board that issues variances throughout the city based on Boston's zoning code.

Joseph D. Feaster Jr., Esq.

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1990 - 1993 MASSACHUSETTS COMMUNITY & BANKING COUNCIL BOSTON, MA President

Oversaw the coordination of the Community Reinvestment Act (CRA) and Home Mortgage Disclosure Act (HMDA) activities between banks and community groups throughout the state. Worked with 18-member Board of Directors, senior banking and community representatives, government officials, and the media.

- Improved consumer complaint resolution by designing and administering a dispute resolution program for borrower complaints against lenders.
- Developed effective CRA products including banking accounts without fees for low income and elderly customers, an education program for first time homebuyers, and various mortgage products.

1985 - 1990 MASSACHUSETTS TURNPIKE AUTHORITY BOSTON, MA

Acting Director of Real Estate; Deputy Director of Real Estate

Managed the MTA's real estate holdings, its leased properties, and the Emergency Service Department. Advised senior staff on all real estate matters.

- Assisted in negotiating a long-term lease for the installation of fiber-optic cables worth millions of dollars over the life of the contract.
- Assisted in developing and implementing an RFP process for leasing the 11 gas stations and food service areas on the turnpike, providing millions of dollars in revenue annually to the MTA.

1983 - 1985 EXECUTIVE OFFICE OF ADMINISTRATION & FINANCE Assistant Secretary and General Counsel BOSTON, MA

Provided legal analysis, opinions, and advice to the Secretary and the Governor's Executive Office. Supervised three departments, including the MCAD and Affirmative Action offices. Coordinated diversity issues with the Governor's Counsel. Interacted with the legislature and other secretariats within the Executive Branch.

- Negotiated and co-drafted significant Executive Orders for the Governor.
- Played an instrumental role in implementing the Governor's initiatives and working with external constituencies to advance the Governor's initiatives.

1979 - 1983 PRUDENTIAL INSURANCE CO. BOSTON, MA

Associate and Assistant General Counsel

Excelled at providing legal analysis and opinions to company departments and advised senior management on legal/policy issues.

1975 - 1979 NATIONAL LABOR RELATIONS BOARD

Attorney

Successfully investigated, litigated or favorably settled 100% of cases.

CONSULTING EXPERIENCE

1999 - present NORTH AMERICAN MANAGEMENT

BOSTON, MA

BOSTON, MA

Project Manager

Provide technical expertise to federal, state, and local government organizations in the areas of public housing, housing development, public finance, economic development, public and private investment strategies and corporate procedure development.

• Assisted HUD in the development of an assessment for evaluating public housing authorities.

Joseph D. Feaster Jr., Esq.

page 3

1999 - 2016 **VICTORY GROUP, INC.**

BOSTON, MA

Senior Vice President

Registered legislative and executive branch lobbyist in Massachusetts.

- Successfully preserved or secured additional public funding for several clients.
- Developed significant relationships with local community leaders, executive and legislative branches of the Commonwealth, and members of the U.S. Congress.

1985 - present

FEASTER ENTERPRISES

BOSTON, MA

President

Provide board member development for and real estate and zoning expertise to community based organizations.

- Facilitated community processes for procuring sites for 2 of the 3 newly constructed public middle schools in the City of Boston, and for numerous real estate developers throughout the city.
- Developer of the former "Tree of Life" site in the South End with Schochet Associates

COMMUNITY LEADERSHIP

Current

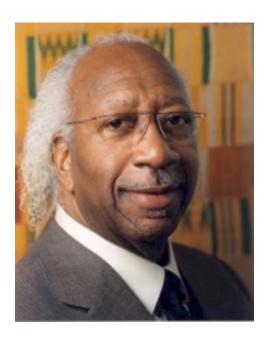
- Chairman, Urban League of Eastern Massachusetts
- Co-Chair, My Brother's Keeper Boston
- Board Member, Massachusetts Association for Mental Health, Inc.
- Advisory Council, Samaritan's Inc.

Past

- President, NAACP Boston Branch
- President, Northeastern University School of Law Alumni Association
- Co-Chair, Steering Committee, Boston Lawyer's Committee for Civil Rights Under Law
- Co-Chair, Greater Boston Civil Rights Coalition
- Chairman and Board Member Emeritus, Dimock Community Health Center Board of Directors
- Chairman, Boston Enhanced Enterprise Community Advisory Board
- Speaker of the House, National Association of Community Health Centers
- First Vice President, USO Council of New England, Inc.
- Board of Directors, Massachusetts League of Community Health Centers
- Board of Directors, Whittier Street Community Health Center
- Allocation Committee, United Way of Massachusetts Bay
- Member, Massachusetts Workforce Investment Board
- Member, Massachusetts Black Lawyers Association
- Vice Chair, Neighborhood Health Plan Board of Directors
- Trustee, Southern New England School of Law
- Executive Council Member, Massachusetts AARP
- Board Member, National Lawyer's Committee for Civil Rights
- Board Member, Health Care For All

Joseph D. Feast	ter Jr., Esq.	page 4
EDUCATION 1988	CENTER FOR REAL ESTATE DEVELOPMENT, MIT Minority Developer's Certification	CAMBRIDGE, MA
1984	JOHN F. KENNEDY SCHOOL OF GOVERNMENT, HARVARD Senior Executive Program	CAMBRIDGE, MA
1975	NORTHEASTERN UNIVERSITY SCHOOL OF LAW J.D.	BOSTON, MA
1972	NORTHEASTERN UNIVERSITY B.A.	BOSTON, MA

MINORITY INVESTOR



Marvin E. Gilmore, Jr.

Marvin Gilmore is a humanitarian, entrepreneur, political advisor, honored World War II veteran, musician, and family man, to name just a few of the many incarnations for which this amazing man is known, both nationally and internationally. Mr. Gilmore has a resume as eclectic as his interests.

Mr. Gilmore was a co-founder of the Unity Bank and Trust Company in Roxbury in the late 60's, the first Black-owned and operated commercial bank in Boston. Later, he served on the Low Income Housing Commission, whose proposed legislation created the Massachusetts Housing Finance Agency.

Mr. Gilmore served as the President and CEO of Community Development Corporation of Boston, a community-based, private, non-profit economic development organization for forty-two years. Mr. Gilmore was a primary force in the development of the Southwest Corridor, Roxbury and the South End. Under Mr. Gilmore's stewardship, the CDC took the dilapidated buildings, of the Newmarket Industrial District and turned them into a textbook example of successful urban revitalization. Mr Gilmore spearheaded, many projects within the CrossTown Industrial Park, including Digital Equipment Corp., Morgan Memorial headquarters and Boston University's biomedical laboratories. Mr. Gilmore is a trustee of the Boston Local Development Corporation (BLDC) under Mayor Walsh.

In 2000, Mr. Gilmore was featured by Tom Brokaw in an NBC Nightly News special on minority service in WWII. In celebration of the 2000 Day of Honor, Mr. Gilmore joined former President Bill Clinton at the White House with General Colin Powell and the late Senator Edward Kennedy. Mr. Gilmore also participated in Laying of the Wreath of the Unknown Soldier at Arlington National Cemetery.

On January 15, 2010 by a decree signed by the President of the French Republic, Marvin E. Gilmore Jr. was named a "Chevalier" of The Legion of Honor. And on May 20, 2010, at the Massachusetts State House, on the occasion of the 75th Annual Massachusetts Lafayette Day, Mr. Gilmore was honored for having been admitted to France's Legion of Honor, by local, national and international dignitaries, and was presented with the Governor's Citation "In recognition your dedicated service during World War II and being the first African American from New England to receive the Legion of Honor Medal", by Governor Deval Patrick.

Mr. Gilmore currently serves on the boards of several of Boston's leading non-profit institutions, including: The University of Massachusetts Boston, The New England Conservatory of Music, and The Roxbury Trust Fund. He also established the "Marvin & Lorna Gilmore Foundation" for African American and International Students at Brandeis University.

In 2015, Mr. Gilmore received the Honorary Degree of Doctor of Humane Letters, from Endicott College. And he received his undergraduate diploma in percussion performance, form the New England Conservatory of Music, in 1951.

Mr. Gilmore is an advisor and mentor organizations that seek to improve the lives of Boston's citizen's. His biography, Marvin Gilmore: Crusader for Freedom by PaulKatzeff, was published in 2014.

INTRODUCTION



ABOUT



nhoto Bob O'Conno

Studio Luz Architects is a professional licensed and insured corporation. We hold NCARB Council Certification to facilitate reciprocal registration within the United States and are licensed to practice in the states of Massachusetts, New Hampshire, Rhode Island and New York. We pride ourselves in being a MWBE, DBE and SLBE Certified Business. We are an agile, forward thinking practice that strives to link social responsibility, sustainable construction practices with built material expression. Through our work, we seek to redefine traditional uses of space, materials, and technology to better serve the exceptional aspects that each project and client possess. We invest in innovative concepts, find inspiration in popular culture, promote local craft, and think through abstraction to create buildings and places that are unexpected and refreshing. We value relationships that grow over time and see every client as a collaborator. With a strong team approach, we are able to bring innovative design concepts into constructed reality.

FIRM HISTORY

Studio Luz Architects was founded by Hansy Better Barraza, AIA, LEED AP and Anthony J. Piermarini, AIA in 2002. They lead the five person firm, and as principals they are dedicated to community work as well as professionally recognized leaders in the field. They are active members of the Boston Society of Architects, the United States Green Building Council, the American Institute of Architects and participate in the 1% Pro Bono Design Public Architecture Program. In addition, Hansy and Anthony are Co-Founders of BR+A+CE: Building Research + Architecture + Community Exchange, a 501 (c)(3) nonprofit organization founded by artists and designers to create new community spaces that engage social, economic, and cultural issues facing communities around the world. Studio Luz Architects and BR+A+CE often collaborate to best serve clients and community needs.

The work of Studio Luz Architects has been widely recognized receiving international honors including the Architectural Record Design Vanguard Award, the National AIA Young Architects Award, a Progressive Architectural Award, Hospitality Design Wave of the Future Award, the American Architecture Award, four AIA Design Excellence Awards, the prestigious Architectural League of New York's Young Architect's Award. Recognition by one's peers is humbling; a testimony to Studio Luz's commitment to design excellence and thoughtful deliverance for our clients.



"Indeed, interaction is fuel for Studio Luz principals Hansy Better Barraza and Anthony Piermarini, whose work negotiates experiences of community and introspection."

-David Sokol, Architecture Record Design Vanguard Issue

ARCHITECT

FIRM EXPERIENCE





COMMITMENT TO A SUSTAINABLE ENVIRONMENT

The principals of Studio Luz Architects provide the leadership necessary to promote sustainable practices within the firm and the profession at large. Studio Luz Architects designs with issues of sustainability considered as a basic premises for responsible design. We are committed to a continued improvement of the built environment. Our design ideas are embedded with energy efficient principles in mind--from the orientation of building masses to building technologies- we take advantage of both passive and active systems to build for a sustainable future.

We work closely with our clients to meet their sustainable goals. Projects range from adopting sustainable practices to project certification. The most common building certification standard is Energy Star Certification, PHIUS+ Certification and the US Green Building Council's LEED rating system. Our firm is a member of the United States Green Building Council and we have LEED accredited professionals in our office to take our clients through the process and deliver LEED certification. We're experienced with the certification process and passive house standards, having recently completed an Energy Star Home with a Blower Door Test of 1 ACH50. Studio Luz Architects leverages architectural competitions as a testing platform for advance research. We are testing ideas that can make energy positive homes more affordable, as well as exploring high standards for commercial and retail developments. As leaders, our principals have also served on panels for local municipalities as well as private institutions to discuss the integration of ecologically minded practices.





COLLABORATIVE APPROACH

Studio Luz Architects implements a collaborative design and integrated project delivery approach, which emphasizes teamwork and open communication for each project. As professionals, we understand that architecture is a collective enterprise and as such, we organize strategic collaborations between fabricators, engineers, and building contractors to achieve our client's goals. Every project is handled directly by the principals of the firm, where each client is able to gain direct access to decision makers and the most experienced people. Projects are assigned a Project Designer/Manager to assist the Principals in serving the needs of our clients. This horizontal organization and collaborative approach allows for the best ideas to emerge naturally, resulting in work everyone is proud of.



TECHNOLOGY

The staff at Studio Luz Architects is highly experienced with the latest computer software including Building Information Modeling (BIM) to produce design documentation drawings and photo-realistic renderings. The staff is also well trained to build through digital fabrication technologies using CAD-CAM software.

COST CONTROL & PROJECT SCHEDULE

We recognize the importance of meeting the project schedule and budget expectations. We work with our clients to balance project budget, function, aesthetics, and sustainability without compromising quality. Before starting the design process, we establish the critical path items, including permitting, preliminary cost review, neighborhood review, zoning variances and the design documentation phase of the project. Keeping with the project schedule ensures that we are meeting our client's goals every step of the way.

ARCHITECT



ANTHONY J. PIERMARINI, AIA / PRINCIPAL

PROFESSIONAL FORMATION

2002-present Studio Luz Architects, Ltd.

Founding Principal Boston, MA

Architectural License MA #20252

2010-present BR+A+CE

Building Research, Architecture, Community Exchange Inc. President and Co-Founder 501 (c)3 Non-Profit Corporation www.br-a-ce.org

EDUCATION

1999 Master of Architecture II

Harvard Graduate School of Design 1997 Bachelor of Architecture

Thesis with Awards of Dist

Thesis with Awards of Distinction

Cornell University

PROFESSIONAL DEVELOPMENT + SERVICE

Boston Society of Architects, AIA since 2005

Editorial Board Member, Architecture Boston Magazine, BSA/AIA, Boston, MA. 2012-14 Contributed to numerous committees, lectures and presentations related to young professional development and design.

Advisory Board Member, Common Boston, a volunteer committee of the Boston Society of Architects. 2010-12.

Roslindale Village Main Street, Design Committee Board Member, Roslindale, MA. 2006-10.

SELECT HONORS & AWARDS

AIA Young Architects Award - The national prize recognizes individuals who have demonstrated exceptional leadership and made significant contributions to the profession. 2010

ACADEMICS

Roger Williams University - Assistant Professor, 2013-present
Harvard University - Faculty, Career Discovery, 2010-present
Northeastern University - Lecturer, 2009-2014
Rhode Island School of Design - Adjunct Faculty, 2005-12
University of Buffalo - Visiting Assistant Professor, 2010
Cornell University - Visiting Design Faculty, 2005

Anthony received his first professional Bachelors of Architecture degree at Cornell University and post-professional Masters of Architecture II degree at the Harvard Design School. Anthony is a Massachusetts Registered Architect and a recipient of the National AIA Young Architects Award, recognizing individuals who have demonstrated exceptional leadership and made significant contributions to the profession.

Anthony's approach emerges from a design philosophy that is sensitive to the specific culture and climate in which architecture operates. He seeks to strengthen the interrelationships between design, technology and the environment in which we build. He is committed to design excellence, service, quality and effective delivery of each project. Anthony works closely with our clients as well as complex committee based client groups, local municipalities and various institutions to ensure the needs of the project are met.

As a founding principal of Studio Luz Architects, Anthony is involved with all aspects of the firm's work. He is committed to design excellence, service, quality and effective delivery of every project. He pushes the limits of materials, construction techniques and emerging technology to bring forth the best possible architectural expression. Anthony works closely with individual clients as well as complex committee based client groups to ensure the needs of the project are met.

He recently oversaw the completion of the Harpoon Brewery Visitor Center that included a new beer hall, private conference areas, retail area and kitchen. Currently he is leading the team for the design of a new 20,000 sf, 8 unit residential building in the Historic Bay Village and was the principal in charge for the Dolce & Gabbana store on Boston's historic Newbury Street. Anthony was also the principal in charge for the BSA/AIA Award Winning Urbanica 691-40 unit Residences on Boston's Massachusetts Avenue.

An advocate for making design accessible and potent, Anthony also contributes to expanding the understanding of architecture through talks within the local municipalities, professional organizations and academic communities. Anthony is currently an Assistant Professor at Roger Williams University (RWU) and a Lead Faculty in Representation at Harvard University for the Career Discovery Program. Prior to joining the faculty at RWU, Anthony served as a Visiting Assistant Professor at the University of Buffalo and as Critic at Cornell University. He has also lectured at MIT, and Yale University, among others.

STU DIO LUZ



HANSY BETTER BARRAZA, AIA, LEED AP / PRINCIPAL

PROFESSIONAL FORMATION

2002-present Studio Luz Architects, Ltd.

Founding Principal

Boston, MA

Architectural License MA #20252

2010-present BR+A+CE.

Building Research, Architecture, Community Exchange Inc. President and Co-Founder 501 (c)3 Non-Profit Corporation

www.br-a-ce.org

EDUCATION

1997

2000 Master of Architecture in Urban Design

Harvard Graduate School of Design Thesis with Awards of Distinction Bachelor of Architecture

Thesis with Awards of Distinction

Cornell University

PROFESSIONAL DEVELOPMENT + SERVICE

Designer Selection Board, Member Appointed by the Governor's Office, Massachusetts Division of Capital Asset Management (DCAM) 2011-13

Board of Trustees, Boston Architectural College, 2012

Secretary and Board of Directors, Commisioner of Education and Research, Boston Society of Architects, 2009-11.

AIA since 2008

United States Green Building Council since 2008

Roslindale Village Main Street, Design Committee Board Member, Roslindale, MA. 2006-10.

ACADEMICS

Rhode Island School of Design - Professor, 2002-present Graduate Program Director, 2014-2017 Northeastern University - Lecturer, 2009-10 Boston Architectural College - Distinguished Critic, 2006 Cornell University - Visiting Design Faculty, 2005 Hansy received her first professional Bachelors of Architecture degree from Cornell University and a Masters of Architecture in Urban Design from the Harvard Design School. Hansy is a LEED Accredited Professional and a Registered Architect in Massachusetts, New Hampshire, Rhode Island and New York. She is NCARB certified to allow for reciprocity in other states.

Ms. Better Barraza offers an intense focus on design methods that embrace social responsibility as she works with clients to reach their goals for every project. As Professor of Architecture at the Rhode Island School of Design and as well as a practitioner, she has developed a body of research involving ecologically responsive and cost-effective construction techniques using the latest digital technologies. Her commitment to innovation, professional care and client relations is impassioned, as she always brings out the individual personality for each project. Hansy is a LEED Accredited Professional and a Registered Architect in Massachusetts, Rhode Island and New York. She is NCARB certified to allow for reciprocity in other states.

Hansy has a long history of service including sitting on the Commonwealth of Massachusetts Division of Capital Asset Management (DCAM) Designer Selection Board Panel, the Board of Directors as Secretary for the Boston Society of Architects and is on the editorial board for the Critical Productive Journal examining the intersection of architecture, culture and theory. Past appointments include Trustee for the Boston Architectural College, Commissioner of Education and Research for the BSA and member of the Roslindale Village Main Streets Design Committee. Academically, Hansy is currently a Professor of Architecture at the Rhode Island School of Design and serves on the editorial board for the Critical Productive Journal examining the intersection of architecture, culture and theory. Prior to joining the faculty at RISD, she was a Visiting Critic at Cornell University, a Lecturer at the Massachusetts Institute of Technology and at Northeastern University. She has been an invited critic and lecturer at Harvard University, Yale, Columbia University, Northeastern University and many other institutions around the country.

She is a recipient of a grant from the Graham Foundation for Advanced Studies in the Fine Arts in support of her book, "Where are the Utopian Visionaries? Architecture of Social Exchange" recently released by Periscope Publishing Ltd. and distributed worldwide by Prestel Publishing. The Boston Business Journal and El Planeta highlighted Hansy as one of 20 Hispanic executives making a difference in Boston.

CONTRACTOR





URBANICA CONSTRUCTION

URBANICA Construction is the construction division of Urbanica, Inc. Urbanica Construction, Inc offers a range of services from cost estimation to construction management.



Past projects include:

- D4 Condominium, South End, Boston, MA
- 226-232 Highland Street E+ Townhouses
- 74 Highland Street Energy Efficient Townhouses
- six9one Residences, South End, Boston, MA
- 50 Bow Street, Somerville, MA
- Engine I Condominiums, Belmont, MA
- 109 Chandler Street, South End, Boston, MA
- 57 East Concord Street Artist Lofts, Boston, MA
- 100 Pearl Street Artist Lofts, Chelsea, MA



Currently, Urbanica Construction is working on:

Parcel 9: Melnea Hotel and Residences, Roxbury, MA





Luis F. Fernandez, P.E.

Fire Protection Engineering and Code Consulting

Luis F. Fernandez specializes in the design and project management of fire detection, suppression and alarm systems for educational institutions, places of assembly, warehouse facilities, office buildings, data centers, telephone central offices, wireless cell sites, industrial and residential occupancies.

Prior to establishing his own firm in 1997, Luis F. Fernandez worked for engineering consulting firms in the Boston area of Massachusetts and in the Hamden area of Connecticut. Luis F. Fernandez received a Bachelor of Science in Chemical Engineering from Northeastern University and a Master of Science in Fire Protection Engineering from Worcester Polytechnic Institute.

Registrations:

Connecticut

Maine

Massachusetts

New Hampshire

New York

Pennsylvania

Puerto Rico

Rhode Island

Memberships:

American Institute of Chemical Engineers, Member Fire Prevention Association of Massachusetts Inc., Associate Member International Code Council, Professional Member National Fire Protection Association, Member Society of Fire Protection Engineers, Member

Professional Experience:

1997 – Present	Fernandez & Associates, Byfield, MA
1996 – 1997	Bard, Rao + Athanas Consulting Engineerins, Inc., Boston, MA
1994 – 1996	DeCarlo & Doll, Inc., Hamden, CT
1992 - 1994	P.R. Sherman, Inc., Woburn, MA
1988 - 1992	Emerson College, Boston, MA
1986 - 1988	New England Alarm, Burlington, MA
-,, -, -,	

CONSULTANTS SURVEYOR AND CIVIL ENGINEERING



ABOUT US

Offices:

100 Commerce Way Woburn, MA 01801 Tel: (781) 935-6889 Fax: (781) 935-2896

400 Harvey Road Manchester, NH 03103 Tel: (603) 627-5500 Fax: (603) 627-5501

10 Main Street Lakeville, MA 02347 Tel: (508) 923-1010 Fax: (508) 923-6309 Allen & Major Associates, Inc. (A&M) is an award winning, multi-disciplinary firm that specializes in civil and structural engineering, land surveying, transportation planning & design, environmental consulting and landscape architecture. Established in 1973, A&M has three offices that provide services throughout the Northeast. The firm is overseen by Principals, Timothy J. Williams, PE, and Robert P. Clarke, PLA, ASLA. Our massive portfolio of projects encompasses the residential, commercial, retail, industrial and institutional sectors in both urban and rural markets.

Our stable of clients includes private local developers, Federal, State and local government entities, Fortune 500 companies and leading organizations specializing in residential subdivisions, corporate office buildings, mixed-use developments, industrial buildings, hospitality, retail, healthcare, education, and municipal capital improvement projects. Many of these top tier institutions and businesses have requested to work with us because we have proven that our expertise and depth of experience is invaluable and we are able to provide counsel and recommendations that meet each project's diverse set of needs.

A&M offers the following Disciplines in order to keep your projects moving forward for a successful, on-time completion at every stage of the development process.

Civil Engineering

Whether the primary engineer, or as an integral member of a design team, we work closely with our clients to provide site design from concept through final design. Our services include grading, roadways and parking lot design, utility extensions and relocations, storm and sanitary sewers, onsite detention/retention and stormwater management and permitting, and construction services.

Land Surveying

A&M offers numerous engineering surveying and land acquisition services to meet the needs of both our public and private clients. We use the most advanced technology to record and transfer data for as-built surveys, property line determinations, land court surveys, topographic surveys, construction layout and ALTA/NSPS Land Title surveys.

Structural Engineering

A&M's Structural Engineering Division is experienced in all types of building structures and works with both the public and private sectors. Our services include building design, renovation, structural investigations, feasibility studies, specialty projects and peer review consultation services, and construction engineering.

Transportation Planning & Design

With an increasing need for transportation alternatives, we offer transportation planning and design coupled with multi-modal and sustainable approaches to create realistic transportation solutions. We are able to link transportation planning and design to the challenges facing communities by leveraging our in-house expertise in civil engineering, land survey, storm water management and low impact development to provide unique and effective strategies for the future.





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ABOUT US

Environmental Consulting

A&M knows that environmental permitting can be one of the biggest challenges to any project and having a thorough and complete understanding of the ever changing regulations and requirements is the most valuable tool to a successful project. Wetland delineation, replication, wildlife assessments, soil evaluations and construction monitoring are all part of our approach to offer safe and environmentally sensitive designs.

Landscape Architecture

Our goal is to create modern, workable and enduring landscapes. A&M's landscape architecture team works in conjunction with our civil engineers to provide planning, design, preservation and rehabilitation of the natural and built environments for both the urban and rural markets. Our team approach on projects allows us to provide development solutions while preserving our roles as environmental stewards.

LEED, Sustainable and Low Impact Design (LID)

We are members of the US Green Building Council (USGBC) and have Leadership in Energy and Environmental Design Accredited Professionals (LEED AP and LEED AP BD+C) on staff that understands the nuances of sustainable design and how development impacts area resources. A&M recognizes that effectively incorporating sustainability into a development project is one of the few practices that can simultaneously help the environment, reduce operational cost and provide market opportunity.

Allen & Major Associates, Inc. is currently providing the Boston Planning & Development Agency (BPDA) with Landscape Architecture, Civil Engineering, and Surveying & Mapping services within a house doctor contract through 2020. Our team has been involved in various BPDA projects throughout our 45 years in business, including projects on Melnea Cass Boulevard in Roxbury, MA, 6 Tide Street in Boston, MA, and 27 Drydock Avenue in Boston, MA, to name a few. With 47 dedicated engineers, landscape architects, land surveyors, project managers, and support specialists, our team brings a wide range of expertise that comes from decades of service and experience within the public and private sectors. Our goal is to make your visions come to life, while providing innovative and technically sound designs. A&M's professionals strive to provide the maximum value for our services with an approach that is based upon each client's needs and structure.



CONSULTANTS SURVEYOR AND CIVIL ENGINEERING



CIVIL ENGINEERING DIVISION

Offices:

100 Commerce Way Woburn, MA 01801 Tel: (781) 935-6889 Fax: (781) 935-2896

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10 Main Street Lakeville, MA 02347 Tel: (508) 923-1010 Fax: (508) 923-6309

Services Overview:

A&M offers civil engineering design and project management for site development/redevelopment and infrastructure projects for both the public and private sectors. We offer services for the built environment from schematic design, to design development, through construction completion. Our portfolio of experience encompasses residential, commercial, corporate, industrial, institutional, academic development and public sector projects. Our goal is to provide our clients with a single source for all their project design and development needs. Our Civil Engineering Services include:

- Due Diligence Studies
- Site Feasibility Studies
- Master Planning
- Utility, Grading and Drainage Design Services
- Site Development/Re-Development & Subdivision Design
- LEED Planning, Implementation and Reporting
- Public Hearing Presentations
- Federal, State and Local Permitting Services
- Construction Consultation
- Peer Review Services

A&M's professional engineering team has the experience, expertise and technical aptitude to help our clients see their visions come to life. A&M strives to provide innovative and technically sound development solutions while preserving our roles as environmental stewards. We are proud members of the US Green Building Council (USGBC) and support sustainable construction, Best Management Practices (BMPs) and renovation initiatives.





LAND SURVEY DIVISION

Offices:

100 Commerce Way Woburn, MA 01801 Tel: (781) 935-6889 Fax: (781) 935-2896

400 Harvey Road Manchester, NH 03103 Tel: (603) 627-5500 Fax: (603) 627-5501

10 Main Street Lakeville, MA 02347 Tel: (508) 923-1010 Fax: (508) 923-6309 A&M's land survey division offers comprehensive land survey services including commercial land development, construction survey and engineering support. A&M strives to set the standard for excellence in the industry by providing the highest quality and most efficient land surveying and consulting services to our clients. Our surveying field crews and project managers have over 50 years of experience delivering the required services on time. We utilize the latest in surveying technology and software including AutoCAD Civil 3D and MicroSurvey STAR*NET to achieve the highest accuracy and precision. A&M utilizes various technologies including:

Conventional Surveying

A&M utilizes the latest Leica Total Station conventional, reflectorless units with accuracies ranging from 2 to 5 seconds depending on the project requirements. Leica total stations also allow for use in a robotic function making the use of one person field crews possible. This translate into a budget and time saver for the Client.

GNSS Technology

We use GNSS (Global Navigation Satellite System) which leverages the use of GPS and GLONASS technology for cadastral, topographic, control, stakeout, and other precision survey applications.

Leica Smartnet

The Leica RTK network allows for real time GNSS corrections to be used in place of the traditional Base / Rover setup. The network increases time savings on all GPS projects, and provides greater accuracy.

Land Survey Services that we provide include:

- ALTA/NSPS Land Title Survey
- As-Built Survey
- Construction Layout
- Easement Plans
- Existing Conditions Survey
- FEMA Flood Elevation Certificates
- Lease Line Survey
- Property Line Survey
- Subdivision & Condominium Survey
- Topographic & Utility Survey



CONSULTANTS STRUCTURAL ENGINEERING



Firm Profile

Introduction

RSE Associates, Inc. was established in 2001 and has since expanded into a multi-disciplinary international firm. With offices across the United States and in London, RSE has successfully completed award winning projects throughout America, Europe and Asia. Our principals and engineers have extensive and diverse experience in complex and demanding projects. We provide the technical ability of a large international firm with the personal service of a small firm.

Technology/BIM

Engineering design is carried out using state-of-the art computer software. We have extensive experience in delivering projects with Building Information Modeling (BIM) requirements, fully integrating the building structure with the overall building information models.

Services

We provide a full range of structural and geotechnical engineering services including:

- New Construction
- Renovation/Adaptive Reuse and Historic Restoration
- Master Plan and Feasibility Study
- Structural Investigation
- Design Competition
- Temporary Construction Support Systems

Building Types

We have extensive experience in a wide range of project types including:

- Museum
- Office
- Retail
- Residential
- High Rise
- Mixed Use
- Educational
- Civic Buildings and Courthouses
- Historic Restoration
- · Science and Technology
- Colleges and Universities
- Performing Arts
- Sports Facilities

Design Philosophy

Boston

We strive to provide structural designs that are sensitive to owner requirements, architecture, building services as well as cost effectiveness and ease of construction. Design innovations will be balanced with practical considerations. We are committed to delivering quality and personal service.



New York

Portland



Bowdoin College Walker Art Museum



Integrated Science Complex, UMass Boston



Cincinnati River Front Park



Lulu Island, Abu Dhabi



Hamilton College Performing Arts Center

www.rseassociates.com



Selected Projects – Multi-Family Residential

Parcel 24 South Boston, MA Architect: Utile, Inc.



Structural Engineering for the new 6-story affordable housing building with 51 residential units.

- Completed 2017 -

Parcel U – Phase A Jamaica Plain, MA Client: Urbanica

Upper Washington Street Housing – Viet AID Dorchester, MA

Architect: Utile. Inc.

Goody Clancy

Roxbury Crossing Senior Building Roxbury, MA Architect:

557/559 East 2nd Street Boston, MAArchitect:
Utile, Inc.

321 West 2nd Street Boston, MAArchitect:
Utile, Inc.



Structural Engineering for 5 new low-rise buildings with approximately 110-120 residential units. Total square footage is approximately 36,000 sf.

- Completed 2017 -

Structural Engineering for 2 new affordable housing buildings totaling 46,000 sf. One of the buildings is 4-stories tall with 21 residential units; the other is 3-stories tall with 14 residential units.

- Completed 2016 -

Structural Engineering for a new 34,700 sf, 5 story building with 4 levels of residential occupancy (40 units) over a parking garage. The building was constructed from CMU and precast concrete plank, with unique design elements that provided visual interest at the exterior.

- Completed 2015 -



Structural Engineering for a new 3 story condominium building in an urban setting.

- Completed 2006 -



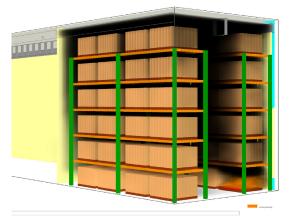
Structural Engineering for a new 4 story condominium building in an urban setting.

- Completed 2006-

CONSULTANTS CODE CONSULTANT

CODE CONSUITING

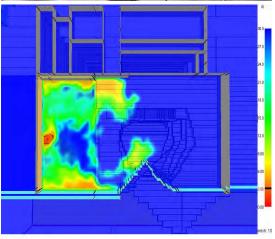




Our code consultants have specialized expertise in the application and interpretation of the International Building Code (IBC) and related codes and standards pertaining to accessibility, sustainability, and fire safety including the NFPA Fire Codes. As a specialty service within a full-service MEP/FP engineering firm, AKF's code consultants also are well versed in codes and standards relevant to mechanical, electrical, plumbing, fire protection, fire alarm, and elevator systems.



Our proposed project team has extensive experience in the evaluation and investigation of code compliance issues in new construction and existing facilities undergoing maintenance and repair activities as well as being modified by alteration, change in use, and addition. Our team members serve as project code consultants to architects and owners during design, permitting, and construction including negotiating code compliance strategies with local authorities having jurisdiction and boards of appeal. Our team members apply this experience as peer reviewers for new construction and existing building projects on behalf of owner's looking for a second opinion or authorities having jurisdiction seeking outside technical assistance.



Clear and consistent communication is crucial to team building and a successful new or existing building study project. Therefore a great deal of our efforts will be focused on providing reliable communication regarding design review assignments with all relevant parties. Providing the design team with reliable and consistent code compliance information during the design, permitting, and construction phases of a project will allow for informed decisions to be made with regard to the available options. AKF prides itself on moving beyond the literal language of the code in presenting the intent of the code and associated exceptions as how local officials and boards of appeal have dealt with similar situations in the past. This insight helps our clients understand their options under the applicable code and available exceptions within the current regulatory environment. AKF's Code Reports are comprehensive and customizable for each building tailored to the existing conditions and proposed scope of work and client's needs. In addition to providing a code report, our typical services include architectural plan review comments documented in written form. These include drawing markups and a plan review comment sheet.





A. VERNON WOODWORTH, FAIA, LEED® AP/Code Consultant



Role: Code Consultant

Years in Practice: 30

Architectural License: MA- 30091704

Specialties: Healthcare, Corporate, Education

Education: MS, Theological Studies

Harvard Divinity School

BA, Urban Design

New College, Sarasota, FL

Accreditation: LEED® AP; Certified Building

Official (ICC) since 1994

Professional Affiliations: BSA, AIA since 2000 ICC Sustainable Buildings Technology

Committee (ICC SBTC)

Co-chair BSA Committee for the Advancement

of Sustainability

Past BSA Codes Committee 1999-2010

Past Chair AIA Codes Committee 2004.

AIA Sustainability Task Force 2006

AIA Board of Directors Sustainability Discussion

Group 2007-2008.

AIA Board Advocacy Committee 2005

Mr. Woodworth has over 30 years of experience in architecture, code enforcement, and code consulting in a broad range of project sectors. He is a licensed architect in the State of Massachusetts and a member of the faculty at the Boston Architectural College. Vernon represented the AIA on the drafting committee of the International green Construction Code (IgCC), as well as on two subsequent code amendment hearing panels. He was the 2012 President of the Massachusetts Chapter of the American Institute of Architects and currently serves as Civic Engagement Commissioner on the Boston Society of Architects (BSA) Board of Directors.

RELEVANT PROJECT EXPERIENCE

41 Westland Avenue, Boston, MA

Residential Condominiums

Charles Playhouse, Boston, MA

Renovations and Accessibility Upgrades

Boston Scientific, Marlborough, MA

Peer Review of Master Plan

Downtown Quincy Redevelopment, Quincy, MA

Mixed Use Peer Review

FM Global, Waltham, MA

Office Building

Fowler-Clark Farm, Boston, MA

Due Diligence Study

Jackson Commons, Boston, MA

Residential Unit-Code Review

Massachusetts Institute of Technology, Cambridge, MA

Rapid Response Capital Renewal Feasibility Study

Hobby Shop Feasibility Study

Buildings 1,3,5 RRFS Study

Buildings 4,6,8 RRFS Study

Mount Ida College, Newton, MA

Carlson Hall Renovations

Shaw Hall Renovations

Dental Clinic Expansion

165 Cambridge Park Drive, Cambridge, MA

Egress Analysis

Massachusetts Gaming Commission Building, Site Design, and Mitigation,

Massachusetts Gaming Commission, Boston, MA

Northeastern University, Boston, MA

Multiple Renovation Projects

Simmons College, Boston, MA

Simmons Classroom C103 Study

Science Security Doors Study

Wheelock College, Boston, MA

Building Assessment

CONSULTANTS HERS RATER AND LEED CONSULTANT



Translating carefully developed plans into real life results

CLEAResult's Building Performance Consulting and certification teams provide consultation and project management to advance high-performance buildings.

We help ensure the highest level of design and construction team performance to maximize building performance; health, durability and energy efficiency for a range of commercial and residential building types.

Our dedicated staff includes building scientists, professional engineers, Certified Energy Manager, existing/building commissioning professionals, BPI Multifamily and HVAC specialists, LEED faculty and HERS certifications. Our experts work with owners, architects and builders to support design work by providing building consultation, certification and training services and ensure quality is delivered in the field through construction quality control.

✓ Our building consulting services include:

- Enclosure and mechanical systems
- Commercial building energy audits
- Design support and consultation
- Plans review
- Energy modeling
- Renewable energy system guidance
- Field quality control inspections
- Diagnostic analysis
- Third party verification and certifications
- Technical training for architects, builders and contractors

CLEAResult

✓ Enclosure and HVAC systems commissioning

- HVAC commissioning and retrocommissioning (RCx)
- Energy use analysis
- Benchmarking
- Design, construction and post-construction (RCx) services
- Ongoing monitoring and commissioning
- Energy auditing
- · Lifecycle cost analysis (LCCA) of capital investments
- Operations and maintenance consultancy
- Facility condition assessments

Building performance diagnostic testing services

Our trained technicians can meet your building performance diagnostic testing needs by quickly and skillfully performing these technical tasks required for code compliance in high performance buildings:

- Air leakage testing (blower door testing)
- Duct leakage testing (duct blaster testing)
- Ventilation flow measurement
- Pressure differential testing
- Infrared camera scans
- Data logging
- Combustion safety testing

Third-party verification and certifications provided

Third-party verification and certifications processes we help simplify include:

- Home Energy Rating System (HERS Ratings)
- ENERGY STAR® Certified Homes
- ENERGY STAR Qualified Multifamily High Rise Buildings
- LEED for Homes
- LEED for Homes Mid-Rise
- National Green Building Standard (NAHB Green)
- Enterprise Green Communities
- Passive House
- Net-zero energy ready



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CELEBRATING

33 YEARS



183 State Street, Suite 6 Boston, Massachusetts 02109 617.723.0400

www.mckenzieassociatespc.com

As McKenzie & Associates, P.C. marks its 33rd year as a law firm, it has proven year after year that in making important decisions, there is no substitute for quality, affordable legal advice. We are proud to provide our clients with the best solutions and outcomes available.



Founded in 1984, McKenzie & Associates, P.C. is New England's oldest African-American owned law firm, conveniently located in the heart of Boston's Financial District.

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FIRM OVERVIEW

Founded in 1984, McKenzie & Associates, P.C. is New England's oldest African-American owned law firm, conveniently located at 183 State Street, in the heart of Boston's Financial District. Since 2002, Boston Magazine has recognized it as "one of the city's most successful and socially responsible minority-owned law firms." McKenzie & Associates, P.C. has served the legal needs of educational and financial institutions, government agencies, corporations, entrepreneurs, and successful individuals and families. We are guided by the simple but proven philosophy that in making important decisions, there is no substitute for quality, affordable legal advice. We provide such advice by carefully listening to our clients and gaining a thorough understanding of their needs. With this knowledge, we help our clients achieve their goals by guiding them through the complexities of statutory, judicial and administrative laws. Our keen ability to listen, understand, and provide solutions has enabled us to develop long-term relationships with our clients, serving as advisors to them on both business and personal matters.

McKenzie & Associates, P.C. has extensive experience counseling clients in business and real estate matters. The combined talents of our attorneys ensure that our clients receive the full benefit of our collective expertise in corporate, real estate, business and commercial transactions, estate planning, probate, business litigation and a variety of other areas of practice. We consistently produce positive results for our clients. We understand the unique facts of each dispute and often exceed our clients' expectations by turning around disputes when others would concede.



SOUTH SHORE CONSTRUCTION CONSULTANTS

Mechanical (HVAC) & Plumbing Consultants Electrical & Fire Alarm Consultants Engineering · Energy Studies

It is our pleasure to present to you information about our Company and the many services in which we can provide.

South Shore Construction Consultants is in our Eighteenth Year of providing quality consulting services for the HVAC and Plumbing Trades.

Our experience in job variety is extensive. Multi-family residences, assisted living facilities, high rise buildings, retail centers, industrial buildings, office fit-outs and warehouses are just a few examples of projects our office has completed.

Our approach to projects is definitive, "provide the best engineering services in the confines of the governing codes, and use our vast experience to incorporate them in each individual project."

Our company is a multi-disciplined engineering company with seasoned senior staff. SSCC provides services ranging from simple to very complicated engineering in the following trades:

- Heating, Ventilating and Air Conditioning (HVAC)
- Plumbing
- Electrical & Fire Alarm

We have formed relationships with Architects, Developers, Building Owners, Contractors and other engineering trades where trust and confidence are a mainstay.

We have Registrations in 43 States including all of the New England States.

- Our services include but are not limited to the following items:
- Conceptual through final design of residential, commercial, institutional, industrial and office building projects.
- Existing systems studies with recommendations and cost estimate of implementing the recommended
 options.
- Complete computer aided design drawings.
- Coordination of drawings with different trades to eliminate construction nightmare.
- Review of shop drawings.
- Energy conservation studies.
- Construction monitoring.

We have a great reputation for working with many contractors to provide design/build services.

We look forward to hearing from you and hope we may be of service to you in the near future.

345 Quincy Ave Braintree, Massachusetts 02184 781-849-9776

PROPOSAL SUMMARY DEVELOPMENT PLAN

DEVELOPMENT NARRATIVE

BACKGROUND

The Request for Proposals for 120-122 Hancock Street calls for a responsible developer to transform two underutilized parcels in Dorchester. The adjacent neighborhood is dominated by three-family residential buildings. The properties along Hancock Street are a mix of residential multi-family buildings, mixed-use and commercial buildings. Several MBTA buses run by the site. The site also has access to major thoroughfares and public transit.

The community has expressed preference for residential use that completes the streetscape and fits the architectural integrity of neighborhood. The development is expected to limit noise and traffic impacts.

DEVELOPMENT CONCEPT

Urbanica, Inc. respects the community's preference for contextual residential building as well as the City's vision of producing more income-restricted housing.

120-122 Hancock Street is proposed as a small-scale affordable homeownership development. The buildings will contain fifteen (15) condominium units, with a mix of five (5) 1-bedroom units and ten (10) 2-bedroom units. Eight (8) units will be affordable to households earning at or below 80% AMI. The other seven (7) units will be affordable to households earning at or below 100% AMI. In addition, nine (9) covered parking spaces will be provided on-site, which will minimize the impact on local traffic.

The program aims to achieve a moderate density while respecting the local fabrics for two reasons: I) It is the goal of Housing a Changing City: Boston 2030 to produce more housing, especially income-restricted ownership housing; 2) The project cost is increased because of the topography of the site, and creating more units will reduce the financial gap per unit

The design is inspired by triple decker and bow front. The hillside site presents an opportunity for a terraced building strategy that is well integrated with the landscape in terms of height, mass, and scale. There will be two new buildings on the sides of the central terrace, designed to be in proportion the many Three Decker homes on Hancock Street. The proposed buildings will present a familiar yet new face to the neighborhood and unify the streetscape along Hancock Street. The new buildings compliment the bow-front rhythms, rooflines, and character of the historic architecture of the neighborhood.

In addition, the buildings will be constructed using Passive House principles, as well as strive to meet LEED Silver or Gold certifiable standards. The combination of a very high level of energy efficiency and sustainable construction strategies will keep the home affordable to live in over the long term, and continue to advance ecologically responsible development models.

Project Size

Total Gross Area (gsf)	13,550
Net Area (sf)	10,800
Parking (sf)	3,440
No. of Parking	9

Unit Mix

Unit Type	Net sf	No.
I BR	650	5
2 BR	755	10
No. of Units		15

AFFORDABLE HOUSING PLAN

HOUSING A CHANGING CITY: BOSTON 2030

In the 2018 Update of the HOUSING A CHANGING CITY: BOSTON 2030, the City is committed to creating 69,000 new units of housing at a variety of income levels across the City, including nearly 16,000 new units of income-restricted housing that will bring Boston's total number of income-restricted units to 70,000 by 2030. New focus areas include preventing displacement, increasing homeownership, and promoting fair and equitable access to housing.

AFFORDABILITY OF THE PROPOSAL

The proposed project will contribute to the goals of HOUSING A CHANGING CITY: BOSTON 2030 by creating fifteen (15) income-restricted homeownership housing. It will provide a solid way for wealth accumulation to families with low to moderate income. Eight (8) units will be affordable to households earning at or below 80% AMI. The other seven (7) units will be affordable to households earning at or below 100% AMI. The detailed income mix can be found in the table below.

Income Mix

Unit Type	Target Income	Unit Price*	No.
I BR	80% AMI	\$182,100	3
	100% AMI	\$243,200	2
2 BR	80% AMI	\$217,000	5
	100% AMI	\$281,600	5
Total Gross Sa	ales	\$ 3,525,700	

^{*} Per BPDA Guideline 2018

OPERATIONS

After occupancy, the condo owners will set up a condo association to monitor the long-term management. The team will work with the condo association to identify the property management company with expertise in managing affordable homeownership properties.

DIVERSITY AND INCLUSION PLAN

Urbanica, Inc. will use best effort to include meaningful participation of M/WBEs in its ownership/financing, construction, design, and development, etc.

OWNERSHIP/FINANCING

As part of the project's equity, the team will set up a crowd fund composed of a number of small investors. Each investor may invest a small share (as low as \$5,000) into the fund. This opportunity will be available exclusively to minority investors. Total amount of fund to be raised is expected to be about 10% of the total equity. The crowd fund will be managed be Feaster Enterprises, a minority-owned business. Joseph Feaster, the President of Feaster Enterprises, is an accomplished leader and lawyer with over 40 years of successful experience in the public and private sectors. He is a certified mediator who is skilled at managing large scale projects, resolving disputes, and negotiating between parties to find common ground and solutions.

By establishing an exclusive crowd fund, we are sharing ownership interest with minority investors. They will be able to benefit from the profits of the project, diversify their portfolio, and build longer term wealth. The team will also provide technical and financial assistance to help minorities to understand the fund and get the investment principle.

If selected, Urbanica will form a new ownership entity with the minority crowd fund and minority investor Marvin Gilmore. Urbanica will be the manager of the new entity while the other investors will be the members.

CONSTRUCTION

Urbanica is committed to achieving the Boston Resident Job Policy for diversity in our workforce. We will use our best efforts to meet the 51% Boston resident, 40% people of color and 12% women workforce participation goals. Additionally, we aim to achieve the 40% Minority Business Enterprise (MBE) / Women Business Enterprise (WBE) goal for all contracted trades on the project.

Urbanica is experienced in identifying, training and hiring from the community in our past and current projects, including Parcel 9 Melnea Hotel and Residences. We plan to collaborate with Workforce Diversity Consultant, L. H. Daniels Associates, to achieve the above-mentioned construction employment goals. Some of the approaches we plan to implement include:

Advise and monitor all first tier contractors and subcontractors in meeting the diversity requirements;

Create weekly compliance report on each contractor on the project and document their performance;

Conduct community outreach to hire local residents;

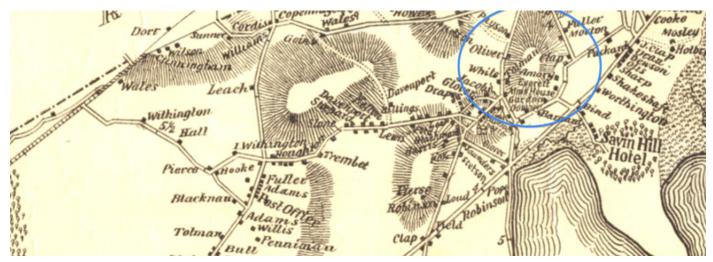
Coordinate with walk on applicants.

DESIGN & DEVELOPMENT

Urbanica also includes many M/WBEs in our Design & Development team. Some of them are:

Architect - Studio Luz Architects Structural Engineer - Jennifer McClain Fire Protection Engineer - Luis Fernandez Attorney - Joseph D. Feaster, Jr. Workforce Diversity Consultant - Lonnie H. Daniels

The proposal strives to meet the development objectives of creating affordable housing, advance sustainable construction, energy efficiency, and compliment the historic character of the neighborhood



1831 map of Dorchester by Edmund Baker. In contrast to the densely-settled area of today, the Dorchester of yore was a spreadout collection of large estates. Circled in blue is Jones Hill. – From bostonstreetcars.com

THE NEIGHBORHOOD AND JONES HILL

Dorchester is Boston's largest neighborhood with a diverse and vibrant community. The site is located at the foot of Jones Hill, one of Dorchester's many drumlins (formed by ancient glaciers) These unique hills characterize the neighborhood with tree lined streets, stone walls, welcoming stoops, and a variety of architecture that integrates into Dorchester's hills. Jones Hill is also home of Boston's longest "100 step" stair connecting Hancock St. to Downer Ave. Constructing buildings (and stairs) on this hillside plots presents challenges and opportunities for enlivened living. Along the length of Hancock Street has a mixture of housing types, as well as civic, educational and mixed-use commercial buildings. The proposal will create 15 affordable units that are consistent with the DND stated goals for the development.

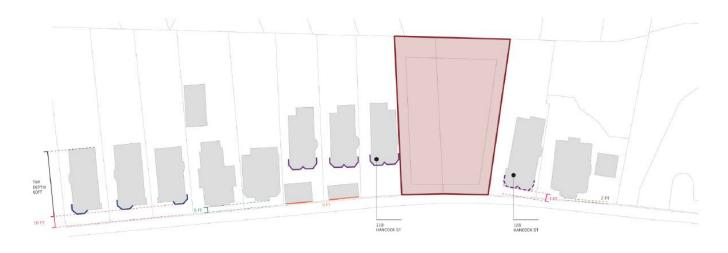


Left – Photo I 936- Leslie JonesWoodenStair Right – the Three-Decker photos from Dorchester Historical Society



CONTEXTURAL RESPONSE

A formal analysis of the existing Three-Deckers reveals a rhythm along Hancock Street consisting of 15 foot bays that are complimented by exterior decks or balconies. The proposal interprets with this bay into a modular pattern. The goal is to relate to the existing character, while creating a fresh architectural expression.

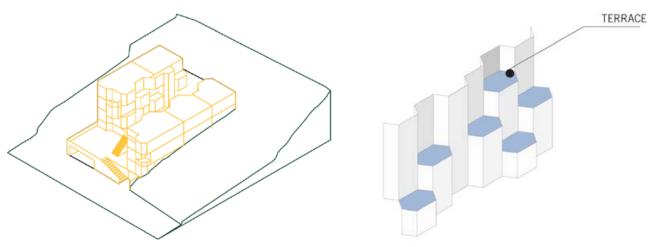




BUILDING MASSING, SITE AND CONTEXT

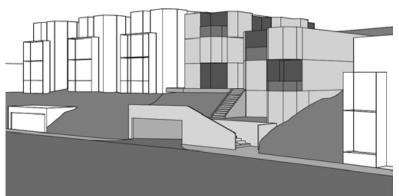
The hillside site presents an opportunity for a terraced building strategy that is well integrated with the landscape in terms of height, mass, and scale. This proposed development is organized around a welcoming stair that links to a terraced central common space. The stepped terraces and buildings compliment the Jones Hill steps nearby. There will be two new buildings on the sides of the central terrace, designed to be in proportion the many Three Decker homes on Hancock Street. The proposed buildings will present a familiar yet new face to the neighborhood and unify the streetscape along Hancock Street. The new buildings compliment the bow-front rhythms, rooflines, and character of the historic architecture of the neighborhood. The proposal will compliment the size of the parcel in the width, open space and heights that proportional to the existing buildings on Hancock Street. The combination of building and open space is important to quality living on Jones Hill and Hancock Street.





OPEN TERRACES – HIDDEN PARKING

The development will create 9 additional below grade parking spaces accessed directly from Hancock Street. This will require significant excavation; however this also creates the opportunity for terraced garden and patio spaces above to serve as the core organizational space for the residents. This common outdoor area will be a place for people to see neighbors, enjoy gardening, outdoor cooking, and look out into the neighborhood. People will be able to walk through the courtyard gardens to access their homes, creating a secure and enjoyable arrival every day.







MATERIAL CHARACTER

The buildings will incorporate materials commonly found on the historic homes and three-deckers on Jones Hill. The terraces will be constructed from a combination of concrete, with integrated planting, and locally sourced granite pavers and steps. The residential buildings will use a combination of wood, fiber cement and metal siding materials.









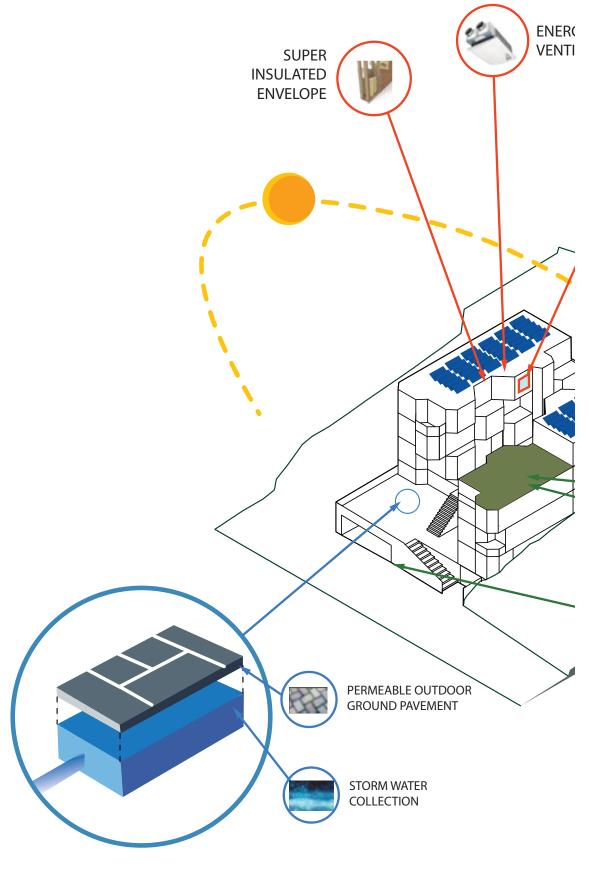


ECOLOGICAL STRATEGIES

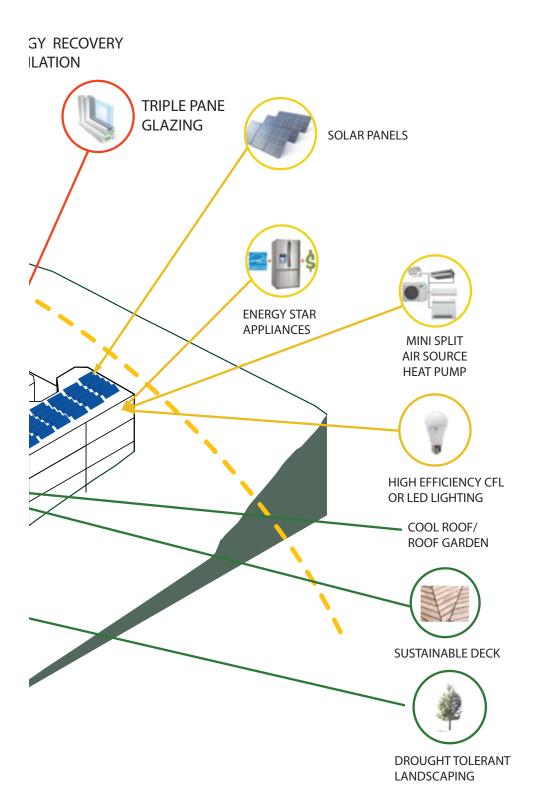
The buildings will be constructed using Passive House principles, as well as strive to meet LEED Silver or Gold certifiable standards. The combination of a very high level of energy efficiency and sustainable construction strategies will keep the home affordable to live in over the long term, and continue to advance ecologically responsible development models. Lower maintenance and energy costs are imperative to the future of all development, and this project will serve as a model for affordable, energy efficient, and sustainable construction strategies.

- Passive Solar Day lighting configured to take advantage of sun exposures.
- Renewable Solar Energy full photovoltaic rooftop array.
- Super-insulation highly insulated double stud walls dramatically reduce heat loss/gain.
- High Performance Glazing Windows will be highly energy efficient, low-e, triple glazed.
- Advanced Framing Techniques techniques designed to reduce lumber and improve energy performance by reduced thermal bridging.
- Air-Tight Building Envelop Eliminate air infiltration (drafts) and utilize Energy Recovery Ventilation (ERV) to exhaust stale air and bring in fresh air.
- High Efficiency Mechanical Systems –with integrated mini-split heating and cooling.
- Energy Efficient Lighting and Appliances Use of LED lighting and Energy Star appliances throughout the project will help to minimize energy usage.
- Sustainable Material Specification The project will use renewable, recycled content or up cycled building materials wherever possible.
- Fresh Air (inside and out) Zero VOC paints; finishes and construction materials, in combination with the ERV system will provide healthy fresh air.
- Site Planning, Landscape and Rainwater Harvesting The stepped site produces a sizeable watershed which can be harvested for irrigation of gardens on the terraces. The central courtyard will have a bright planting palette, with aromatic flowers or garden for growing vegetables.

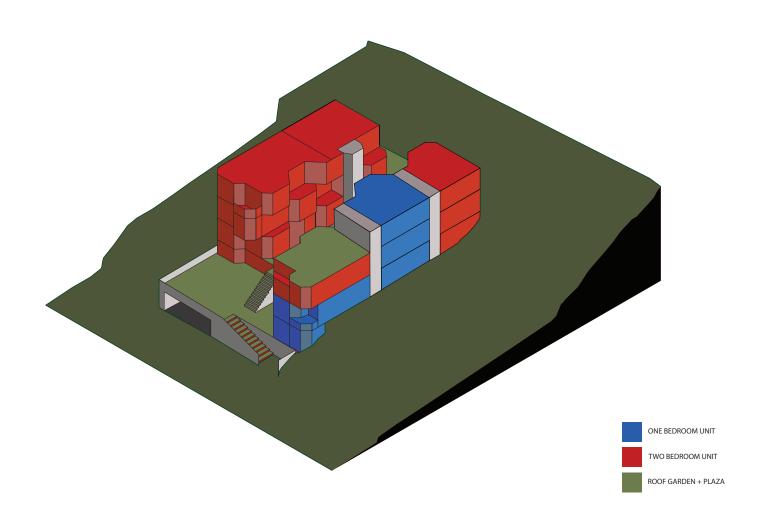
SUSTAINABILITY



SUSTAINABILITY



DIAGRAM



UNIT MIX

I BEDROOM (5 UNITS, 2 TYPES): 650 SQ. FT.

2 BEDROOM (10 UNITS, 2 TYPES) 755 SQ. FT.







FIRST FLOOR PLAN



SECOND FLOOR PLAN





THIRD FLOOR PLAN



FOURTH FLOOR PLAN





ROOF PLAN

URBANICA, INC.

ELEVATIONS

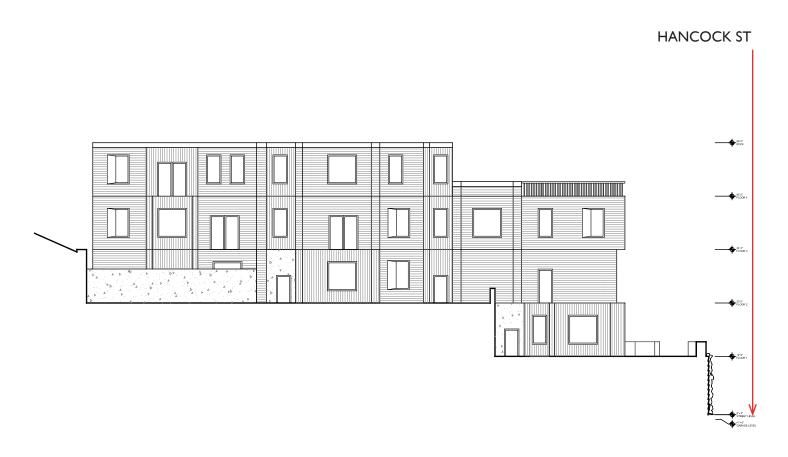


HANCOCK ST

ELEVATION AT HANCOCK ST



ELEVATIONS

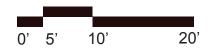


ELEVATION AT INNER PLAZA





ELEVATION AT INNER PLAZA



PROJECT TIMELINE

						20	19							
Task	Duration	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Designation	6 Months													
Due Diligence	2 Months													
Schematic Design	3 Months													
Article 80	3 Months													
ZBA Approval	I Month													
Construction Drawings	3 Months													
BWSC, PIC, Misc Permits	2 Months													
ISD Building Permit	2 Months													
Financing	8 Months													
Construction	15 Months													
Affordable Housing Lottery	8 Months													

PROJECT TIMELINE

		202	20										202 I				
Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep

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APPENDIX 2: PROJECT SUMMARY FORM

Project Summary Form

Project Name:	120-122 I	Hancock St									
Project Street Address(es): 120-122 Hancock St, Dorchester, Boston, MA 02125											
Developer:											_
Types of Units: Family Individuals Lederly Special Needs											
Other? (Describe) Commercial Yes No											
Number of Uni											
Number of Units	SRO	Studio	1-	Bdr	2-Bo	dr	3-Bdr		4-Bdr	Total	
<30% AMI										0	
<60% AMI			0		_					0	
<80% AMI <100%AMI			2		5					8 7	
<100/0AWII			_		<u> </u>						
Rents	SRO	Studio		1-Bdr		2-Bd	lr	3-B	dr	4-Bdr	
<30% AMI											
<60% AMI											
<80% AMI											
Market											
Housing Budg	<u>get</u>				TDC	C Per U	J nit :		\$_	345,788.0	0
TDC:		\$ 5,186,813	3.00)	Harc	l Cost	/unit		9	249,533.0	00
Hard Cost/sf		\$ 276.20			Rese	erves/u	ınit		9	2,000.00	
Operating Exp/	unit	\$			Deve	eloper	Fee and	l Ove	erhead \$	650,000.0	00
Funding Source	ces: (Check a	all that apply)									
DND – HOME HSNG BOSTON 2030 NHT IDP FHLB AHTF MTC Grants		DHCD-HOM DHCD-HSF DHCD-HIF DHCD-TOD DHCD-CAT DHCD-CBH DHCD-FCF	NH.		9% l 4% l New Histo MA	oric To	C cet TC C		Other CPA/I	s: <u>NHT/DN</u> D 	√ √



Section 1 PROJECT DESCRIPTION

		Name and A	Address of F	Project						
1	Project Name:	120-122 Han	reack St							
	=									
	Application Completed By:	Urbanica, Inc								
lb .	Original Application Date:	3/4/2019	Applic	ation Revision	n Date:					
2 .	Project Address:	120-122 Han	icock St							
3.	Neighborhood	Dorchester								
	City/ Town	Boston	l	MA	02125					
7.	City/ 10wii	Doston								
5 .	County]		(state)	(zip code)				
6 .	Scattered sites									
7.	Is this a qualified census tract?	No	Enter	a census tract	0910.10	•				
8 .	Difficult to develop area		QCT info	rmation last upo	dated on:	2/26/2019				
		Devel	opment Plai	n						
	No Acquisition, No Acquisition, Adaptive re- Proposed Housing Type Project Description: Ground-up res	substantial rehab moderate rehab minimal or no re- suse of non-reside	o of existing housing chab of existing housing chab of existing hential structure chip ldings:	ousing	2 n units, includir	ng five (5) 1-				
12	Development Schedule: Application Date Construction Loan Closing Initial Loan Closing (MHFA only) Construction Start 50% Construction Completion Construction Completion First Certificate of Occupancy Final Certificate of Occupancy Sustained Occupancy		Original 3/4/2019 June 2020 July 2020 March 2021 Sept 2021 Sept 2021	Revised	Optional us	ser comments				
	Permanent Loan Closing		Sept 2021							
	Fermanent Loan Closing		Sept 2021							

120-122 Hancock St

Application Date: 3/4/2019

#VALUE!

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ion 1. Project D	escripi						
. Unit Mix:		Low-Income Rental Assisted	Low-Income below 50%	Low-Income below 60%	Other Income <80% & 100 %	Market Rate	Total Units
SRO	-	Kemui Assisteu	DEIOW 3070	below 0070	10070 & 10070	Ruie	0
0 bedroom	-	i——					0
1 bedroom	~				5		5
2 bedrooms	_	i			10		10
3 bedrooms	_	i			10		0
4 bedrooms	_	i					0
Total Units	1	0	0	0	15	0	15
Home Units	*	-	-			-	0
*HOME units in	L	l in the above tot	tals. Other	r Income=Below		of median incom	
. Unit Size in s	square	feet:					
		Low-Income	Low-Income	Low-Income	Other Income	Market	Average
		Rental Assisted	below 50%	below 60%	<80% & 100 %	Rate	All Incomes
SRO							N/A
0 bedroom							N/A
1 bedroom					650.0		650
2 bedrooms					755.0		755
3 bedrooms							N/A
4 bedrooms							N/A
. Number of b	athro	oms in each t	unit:				
		Low-Income	Low-Income	Low-Income	Other Income	Market	Average
	Г	Rental Assisted	below 50%	below 60%	<80% & 100 %	Rate	All Incomes
SRO							N/A
Λ 1 1							N/A
0 bedroom							
1 bedroom	***********				1.0		1.0
					1.0		1.0 1.0
1 bedroom							
1 bedroom 2 bedrooms 3 bedrooms 4 bedrooms	-				1.0		1.0 N/A
1 bedroom 2 bedrooms 3 bedrooms 4 bedrooms	ll the fu	anding that is be			1.0 this application:		1.0 N/A
1 bedroom 2 bedrooms 3 bedrooms 4 bedrooms	ll the fu	anding that is be	edit Allocation		this application:	No	1.0 N/A
1 bedroom 2 bedrooms 3 bedrooms 4 bedrooms	ll the fu	anding that is be			this application:	licable	1.0 N/A
1 bedroom 2 bedrooms 3 bedrooms 4 bedrooms	ll the fu	DHCD Tax Cre Category	edit Allocation		this application:	licable	1.0 N/A
1 bedroom 2 bedrooms 3 bedrooms 4 bedrooms	ll the fu	DHCD Tax Cre Category	edit Allocation		this application: Not App Not App	licable	1.0 N/A
1 bedroom 2 bedrooms 3 bedrooms 4 bedrooms	ll the fi	nding that is be DHCD Tax Cre Category Category HOME Funding Massachusetts I	edit Allocation g through DHCI	O	this application: Not App Not App all that apply):	licable licable No	1.0 N/A
1 bedroom 2 bedrooms 3 bedrooms 4 bedrooms	ll the fi	DHCD Tax Cre Category Category HOME Funding Massachusetts F	g through DHCI Housing Finance	Oe Agency (select	this application: Not App Not App all that apply):	licable licable No	1.0 N/A
1 bedroom 2 bedrooms 3 bedrooms 4 bedrooms	ll the fi	DHCD Tax Cre Category Category substitute of the control of	dit Allocation g through DHCI Housing Finance on Status	Agency (select	this application: Not App Not App all that apply):	licable licable No No No	1.0 N/A
1 bedroom 2 bedrooms 3 bedrooms 4 bedrooms	ll the fi	DHCD Tax Cre Category Category substitute of the control of	dit Allocation g through DHCI Housing Finance on Status	Agency (select	this application: Not App Not App all that apply):	licable licable No	1.0 N/A
1 bedroom 2 bedrooms 3 bedrooms 4 bedrooms	Il the fu	DHCD Tax Cre Category Category HOME Funding Massachusetts I Official Acti Construction Permanent F Massachusetts I	g through DHCI Housing Finance on Status Financing/Brid inancing	Oe Agency (select	this application: Not App Not App all that apply):	licable licable No No No	1.0 N/A
1 bedroom 2 bedrooms 3 bedrooms 4 bedrooms	Il the fu	DHCD Tax Cre Category Category HOME Funding Massachusetts F Official Actic Construction Permanent F Massachusetts F Permanent R Massachusetts F	g through DHCI Housing Finance on Status Financing/Brid inancing Partner ental Financing Housing Investm	Agency (select	this application: Not App Not App all that apply):	licable licable No No No No No No	1.0 N/A
1 bedroom 2 bedrooms 3 bedrooms 4 bedrooms	Il the fu	DHCD Tax Cre Category Category HOME Funding Massachusetts F Official Action Construction Permanent F Massachusetts F Permanent R Massachusetts F Debt Financi	g through DHCI Housing Finance on Status Financing/Brid inancing Partner ental Financing Housing Investm	Agency (select	this application: Not App Not App all that apply): ad: n (select all that a	licable licable No No No No No No Oply):	1.0 N/A
1 bedroom 2 bedrooms 3 bedrooms 4 bedrooms	Il the fu	DHCD Tax Cre Category Category HOME Funding Massachusetts F Official Action Construction Permanent F Massachusetts F Permanent R Massachusetts F Debt Financi	g through DHCI Housing Finance on Status Financing/Brid inancing Partner ental Financing Housing Investment ing	Agency (select	this application: Not App Not App all that apply): ad: (select all that a	No	1.0 N/A
1 bedroom 2 bedrooms 3 bedrooms 4 bedrooms	Il the fu	nding that is be DHCD Tax Cre Category Category HOME Funding Massachusetts F Official Action Construction Permanent F Massachusetts F Permanent R Massachusetts F Debt Financi Tax Credit E Boston Departn Other	g through DHCI Housing Finance on Status Financing/Brid inancing Partner ental Financing Housing Investment ing Equity Investment and of Neighbor	e Agency (select	this application: Not App Not App Not App all that apply): and: n (select all that a	No N	1.0 N/A
1 bedroom 2 bedrooms 3 bedrooms 4 bedrooms	Il the fu	nding that is be DHCD Tax Cre Category Category HOME Funding Massachusetts F Official Actic Construction Permanent F Massachusetts F Permanent R Massachusetts F Debt Financi Tax Credit E Boston Departm Other Other	g through DHCI Housing Finance on Status Financing/Brid inancing Partner ental Financing Housing Investment ing iquity Investment ing incompany	e Agency (select	this application: Not App Not App Not App all that apply): all that apply): n (select all that a amount (DND):	No N	1.0 N/A
1 bedroom 2 bedrooms 3 bedrooms 4 bedrooms	Il the fu	nding that is be DHCD Tax Cre Category Category HOME Funding Massachusetts F Official Actic Construction Permanent F Massachusetts F Permanent R Massachusetts F Debt Financi Tax Credit E Boston Departm Other Other	g through DHCI Housing Finance on Status Financing/Brid inancing Partner ental Financing Housing Investment ing Equity Investment and of Neighbor	e Agency (select	this application: Not App Not App Not App all that apply): all that apply): n (select all that a a ment (DND):	No N	1.0 N/A
1 bedroom 2 bedrooms 3 bedrooms 4 bedrooms	Il the fi	nding that is be DHCD Tax Cre Category Category HOME Funding Massachusetts F Official Actic Construction Permanent F Massachusetts F Permanent R Massachusetts F Debt Financi Tax Credit E Boston Departm Other Other	g through DHCI Housing Finance on Status Financing/Brid inancing Partners ental Financing Housing Investment ing	e Agency (select	this application: Not App Not App Not App all that apply): all that apply): n (select all that a amount (DND):	No N	1.0 N/A

Section 1. Project Description

seemon 1. 1. ojeet Beser ipnon			1 480 5
		New	
17 . Number of buildings planned:	Total	Construction	Rehabilitation
a. Single-Family b. 2-4 Family	0		
c. Townhouse	0		
d. Low/Mid rise	2	2	
e. High-rise	0		
f. Other	0		
TOTAL	2	2	0
18 . Number of units:	15	15	
19 . Gross Square Footage			
a. Residential	13,550	13,550	
b. Commercial	-		
20 . Net Rentable Square Footage:		Total Pe	ercent of Gross
a. Residential	,	10,800 s.f.	80%
b. Commercial		s.f.	N/A
o. Commercial		0.1.	14/11
21 . Number of handicapped acces	sible units	3 Percent of total	20%
22 . Fire Code Type	Wood frame		
23 . Will building(s) include elevation	_		ow many? 1
24 . Are the following provided wi	T T		
a. Range?		Ga	as or electric?
b. Refrigerator?			
c. Microwave?	 	Option	nal user comments
d. Dishwasher?	 		
e. Disposal?			
f. Washer/Dryer Hookup?			
g. Washer & Dryer?	. No		
h. Wall-to-wall Carpet?	. No		
i. Window Air Conditioner?	. No		
j. Central Air Conditioning?	. Yes		
25 . Are the following included in	the rent:		
a. Heat?	. No		
b. Domestic Electricity?	-		
c. Cooking Fuel?			
d. Hot Water?			
e. Central A/C, if any?	No		
26 . Type of heating fuel:	Electr	ric	
27 . Total no. of parking spaces:	9	Outdoor:	Enclosed: 9
28 . Number of parking spaces exc	lusively for the	use of tenants:	
a. Residential Total:	9	Outdoor:	Enclosed: 9
b. Commercial Total:	0	Outdoor:	Enclosed:

Section 1. Project Description		Page 4
29 . Will rehabilitation require the relocation of	existing tenants?	Not applicable
30 . Scope of rehabilitation: Please describe the a. Major systems to be replaced: Not applicable	following (or type N/A).	
b. Substandard conditions and structural deficient Not applicable	ncies to be repaired:	
c. Special features/adaptations for special needs Not applicable	clients to be housed:	
a. Insulation Yes b. Windows Yes c. Heating system Yes	of the Building Code? R-Value or type? R-Value or type? R-Value or type?	R-40 U 0.10 mini split
Information On Si	te And Existing Buildin	
illiorillation on si	Le And Existing Buildin	<u>ys</u>
Square Feet 32 . Size of Site: 13,609 33 . Wetlands area: 13,550		
Existing Conditions:		
 35 . What is the present use of the property? 36 . Number of existing structures: 37 . Gross s.f. of existing structures: 38 . If rehabilitation: a. Number of existing residential units/bedrooms: b. Number of units/bedrooms currently occupied: 39 . If site includes commercial space: a. Square footage of existing commercial space: b. Square footage currently occupied: 	Vacant number of units	num. of bedrooms square feet square feet
40 . What are the surrounding land uses?	Residential	
Utilities: 41 . Are the following utilities available on the sa. Sanitary sewer? b. Storm sewer? c. Public water? d. Electricity? e. Gas? If any of the above are not available, is plan attached to the site? N/A		.l be extended

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AP	PE	NL	XIC	3
ON	IE S	TOF	P FC	RM

Section	on 1. Project Description Page 5
	Zoning: Please include information on the property zoning in Exhibit 3. This should include a zoning map, highlighting any special use or dimensional restrictions on the property. If the present zoning does not allow for the proposed use, please explain current status and how approvals will be obtained.
42 .	Does the present zoning allow the proposed development?
43	Have you applied for a zoning variance, change, special permit or subdivision? C Yes No
44 .	Do you anticipate applying for a comprehensive permit under Chapter 774? C Yes No
	Site Control:
45 .	What form of site control do you have? N/A
	Include copies of the appropriate site control documents as part of Exhibit 4.
	Please provide details about your site control agreement. a. Name of Seller: b. Principals of seller corporation: c. Type of Agreement: d. Agreement Date: e. Expiration Date: f. Purchase price if under agreement: g. Is there any identity of interest between buyer and seller? In the past three years, have there been any defaults on any mortgage on the property or any other forms of financial distress? No
48	Are there any outstanding liens on the property? No
49 .	Amenities and Services: Please indicate distance from site and locate on city/town map (Exhibit 1). Distance
	a. Shopping facilities miles
	b. Schools miles c. Hospitals miles
	d. Parks and recreational facilities miles
	e. Police station miles
	f. Fire station
	h. Houses of worship miles
	i. City/Town Hall miles

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	Environmental Information	
50 .	Is there any evidence of underground storage tanks or releases of oil or hazardous materials, including hazardous wastes, on the site or within close proximity to the site?	No
51 .	Has a Chapter 21E assessment been performed?	No
52 .	Does the project consist of either: (a) new construction of more than 100 units; or (b) substantial rehabilitation of more than 200 units, or where more than 10% new floor space is added?	No
53 .	Does the building require lead paint abatement?	No
54 .	Does the building require asbestos abatement?	No
55 .	Do radon tests show radon levels exceeding four picocuries/liter?	No
56 .	Is there any evidence that the premises are insulated with urea formaldehyde foam (UFFI)?	No
57 .	Is the site located in an historic district, or contain buildings listed or eligible for listing in the State Register of Historic Places?	No
58 .	Are there any above ground storage containers with flammable or explosive petroleum products or chemicals within 1/2 mile of the site?	No
59 .	Is the site located in a floodplain or wetlands area?	No
60 .	Does the site contain endangered animal or plant species?	No
61 .	Is the site subject to noise impact from jet airports within five miles, major highways within 1,000 feet, or rail traffic within 3,000 feet?	No

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Section 2 **DEVELOPMENT TEAM SUMMARY**

62 . Developer/Sponsor Type	Other for-profit corporations/partnerships/individuals			
63 . Developer/Sponsor:				
Form of Legal Entity	Corporate			
Legal Name	Urbanica, Inc.			
Address	142 Berkeley Street, Suite 402, Boston, MA 02116			
Contact Person	Kamran Zahedi			
	(617) 654-8900 (617) 654-8901			
E-mail	kzahedi@urbanicaboston.com			
64 . Owner/Mortgagor:				
Legal Name	(to be formed)			
Address	142 Berkeley Street, Suite 402, Boston, MA 02116			
Has this entity already been formed?	No			
Principals Principals	Kamran Zahedi			
Principals Contact Person	Voumen 7ahadi			
Telephone No. / Fax. No.	Kamran Zahedi (617) 654-8900 (617) 654-8901			
E-mail	(617) 654-8900 (617) 654-8901 kzahedi@urbanicaboston.com			
65 . General Partner:	izzariedi@arbameabeston.com			
Legal Name	Urbanica, Inc. (Manager)			
Address	142 Berkeley Street, Suite 402, Boston, MA 02116			
Has this entity already been formed?	Yes Soc. Sec. or Tax ID #			
Principal (if corporate) Contact Person	Kamran Zahedi Kamran Zahedi			
% of Ownership	Kamran Zanedi 1.00%			
Telephone No. / Fax. No.	(617) 654-8900 (617) 654-8901			
E-mail	kzahedi@urbanicaboston.com			
(Consul Books and				
66 . General Partner:				
Legal Name Address				
Has this entity already been formed?	No			
Principal (if corporate)	110			
Contact Person				
% of Ownership				
Telephone No. / Fax. No.				
E-mail	1			

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Section 2. Development Team Summary

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Section 2: Bevelopin		1 450 0
67 . Developm	ent Consultant:	
•	Legal Name	N/A
	Address	10/11
	Address	
	Contact Person	
	Telephone No. / Fax. No.	
	E-mail	
68 . Contracto	r·	
oo . Contracto	Name	Urbanica Construction
	Address	142 Berkeley Street, Suite 402, Boston, MA 02116
	radioss	142 Derkeicy Street, State 402, Doston, WIX 02110
	Fed Tax ID #	04-3344446
	Contact Person	Kamran Zahedi
	Telephone No. / Fax. No.	(617) 654-8900 (617) 654-8901
	E-mail	
	E-man	kzahedi@urbanicaboston.com
69 . Architect:		
o, minimul.	Name	Studio Luz Architects
		67 Poplar Street, Boston, MA 02131
	Address	6/ Popiar Street, Boston, MA 02131
	Contact Person	Hansy Better Barraza
	Telephone No. / Fax. No.	(617) 423-2724
	E-mail	hlb@studioluz.net
70 Managam		
70 . Managem		
	Name	
	Address	
	Contact Person	
	Telephone No. / Fax. No.	
	E-mail	
71 446 62. (Dool Fatatole	
71 . Attorney (M. M. C. A. C. C. D. C.
	Name	McKenzie & Associates, P.C.
	Address	183 State Street, Suite 6
		I 1 D F ()
	Contact Person	Joseph D. Feaster, Jr.
	Telephone No. / Fax. No.	(617) 723-7234
	E-mail	ifeaster@mckenzielawpc.com
72 . Attorney (Tayle	
12. Attorney (Name	
	Address	
	Address	
	Contact Person	
	Telephone No. / Fax. No.	
	E-mail	
73 . Syndicator	ş	
75 . Synuicato		
	Name	
	Address	
	C (P	
	Contact Person	
	Telephone No. / Fax. No.	
	E-mail	

Section 2. Development Team Summary

ONE STOP FORM

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74 . Guaranto	r:	
, , , , , , , , , , , , , , , , , , , ,	Name	Kamran Zahedi
	Address	142 Berkeley Street, Suite 402, Boston, MA 02116
	Contact Person	
	Telephone No. / Fax. No.	(617) 654-8900 (617) 654-8901
	E-mail	kzahedi@urbanicaboston.com
C . D		
75 . Service Pi		
	- 101-11	
	Telephone No. / Fax. No. E-mail Service Provider or Coordinator: Name Address Contact Person Telephone No. / Fax. No. E-mail Marketing Agent: Name Address Contact Person Telephone No. / Fax. No. E-mail Maloney Properties, Inc. 27 Mica Ln # 301, Wellesley, MA 02481 Jonathan Diffenbach Telephone No. / Fax. No. E-mail Other role Name Address Contact Person Telephone No. / Fax. No. E-mail	
	Contact Person	
	•	
	2 man	
76 . Marketin	g Agent:	
		Maloney Properties, Inc.
	Address	
		, , , ,
	Contact Person	Jonathan Diffenbach
	Telephone No. / Fax. No.	(781) 943-0200
	E-mail	idiffenbach@maloneyproperties.com
ļ .		
77 .		
Other role		
	Address	
	C + + P	
	E-man	<u> </u>
78 .		
	. Name	
	Contact Person	
	Telephone No. / Fax. No.	
	E-mail	
70 I- 41	- : 1 4:4 6:4 4 1 4	1
79. Is there an		ibers of the development team?
	1 65	
Kamran Zal	hedi is the principle of Urbanica Inc. and I	Urbanica Construction. Both entities will collaborate on the project.
	r r r	p. ojeen
	ribe the relationship of the development en	
entity newly	y-formed or to-be-formed? Is it a single-pu	urpose corporation? How will the
	oration provide support to this entity? Inc	
	tes of the parent corporation, as appropria	
		ity for the project if selected. Urbanica, Inc. will be the manager of
the new ent	ity.	
<u> </u>		

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Section 3 SOURCES AND USES OF FUNDS

			8	Sourc	es of Fur	nds				
	D: 4 E	•,								
	Private Equi							Optional user calcul	ations	
	Developer's Ca			•	\$500,000					
			, Section 5, page 18.)	\$						
		ee/Overhead, Contributed or Lo	aned	\$						
84 .	Other Source:			\$						
	Public Equit	y:		_						
85 .	HOME Funds	, as Grant	\$							
86 .	Grant:	CPA/NHT/DND	\$1,950,000							
87 .	Grant:		\$							
88 .	Total Public I	Equity	\$1,950,000							
		Debt (see definition):	Amount		Rate	Amortiz.	Term	7		
89 .		HCD, as Subordinate Debt	\$0	%		yrs.	yrs.]		
0.0	Source:			la./			T	7		
90 .		ocal, as Subordinate Debt	\$0	%		yrs.	yrs.]		
0.1	Source:	1.4	\$2,736,813	0/				7		
91.	Subordinate De Source:	Construction loan	\$2,/30,813	70		yrs.	yrs.			
92	Subordinate De		\$0	0/0		yrs.	yrs.	1		
,,,	Source:		ψ0	7.0		<i>y</i> 15.	<i>y</i> 15.	1		
93 .	Subordinate De	bt	\$0	%		yrs.	yrs.	7		
	Source:						1-	J		
94 .	Total Subordina	ate Debt	\$2,736,813							
			•	=						
	Permanent I	Debt (Senior):	Amount		Rate	Override	Amortiz.	Term	MIP	
	MHFA	MHFA Program 1	\$	%		%	yrs.	yrs.	%	
	MHFA	MHFA Program 2	\$	%		%	yrs.	yrs.	%	
	MHP Fund Per		\$	%			yrs.	yrs.	%	
98 .		ent Senior Mortgage	\$	%			yrs.	yrs.	%	
00	Source:	ont Soniou Moutaga	s	%		Ī		Ī	%	
99 .	Source:	ent Senior Mortgage	3	70			yrs.	yrs.	70	
	Source.		1							
100 .	Total Perma	nent Senior Debt	\$0	1						
				J						
101 .	Total Perma	nent Sources	\$5,186,813	1						
				_						
		n Period Financing:	Amount	Rate		Term	•			
102 .	Construction		\$2,736,813		5.50%	15.0				
	Source:	Bank								
	Repaid at:	*	(event)	1			Ī			
103 .	Other Interim	1 Loan	\$0	%		mos.	l			
	Source:									
104	Repaid at:	Oridaa I aan	(event)	0/			Ī			
104 .	Syndication I Source:	onuge Loan	\$0	⁷ 0		mos.	l			
	Source: Repaid at:		(event)							
	Repaid at.		(cveni)							

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			<u> </u>	Jses of Funds
			es that, to the best of their knowl	
	Direct Con	isti uction.	em breakdown on this page are	complete and accurate.
105 .	Who prepar	ed the estimates Urbanica Constr	ruction ame	Signature
106	D : C			
106 .	Basis for est	imates? Recent multifam	ily constructions in Bos	ton area
	DV	Trade Item	Amount	Description
107 .	3	Concrete	\$189,219	Description
108 .	4	Masonry	\$47,305	
109 .	5	Metals	\$140,022	
10 .	6	Rough Carpentry	\$372,131	
11 .	6	Finish Carpentry	\$141,962	
12 .	7	Waterproofing	\$0	
13 . 14 .	7 7	Insulation Roofing	\$110,378 \$91,456	
15 .	7	Sheet Metal and Flashing	\$15,768	
16 .	7	Exterior Siding	\$299,597	
17 .	8	Doors	\$66,605	
18 .	8	Windows	\$126,146	
19 .	8	Glass	\$0	
120 . 121 .	9 9	Lath & Plaster Drywall	\$0 \$220,755	
22 .	9	Tile Work	\$50,458	
123 .	9	Acoustical	\$0,450	
124 .	9	Wood Flooring	\$66,227	
25 .	9	Resilient Flooring	\$0	
26	9	Carpet	\$12,615	
27 .	9	Paint & Decorating	\$47,305	
28 .	10	Specialties	\$12,615	
29 . 30 .	11 11	Special Equipment Cabinets	\$0 \$34,690	
31 .	11	Appliances	\$31,536	
32 .	12	Blinds & Shades	\$0	
33 .	13	Modular/Manufactured	\$0	
34 .	13	Special Construction	\$0	
35 .	14	Elevators or Conveying Syst.	\$31,536	
36 . 37 .	15	Plumbing & Hot Water Heat & Ventilation	\$173,451	
137 .	15 15	Air Conditioning	\$141,914 \$0	
39	15	Fire Protection	\$49,197	
40 .	16	Electrical	\$148,222	
41 .		Accessory Buildings	\$0	
42 .		Other/misc	\$0	
43 .		Subtotal Structural	\$2,621,109	
44 .	2	Earth Work	\$207,195	
45 . 46 .	2 2	Site Utilities Roads & Walks	\$84,770 \$0	
46 . 47 .	2	Site Improvement	\$39,988	
48 .	2	Lawns & Planting	\$0	
49	2	Geotechnical Conditions	\$0	
50	2	Environmental Remediation	\$126,146	
51	2	Demolition	\$0	
52 .	2	Unusual Site Cond	\$0	
53 .		Subtotal Site Work	\$458,099	
54 .	1	Total Improvements	\$3,079,208	
55 .	1	General Conditions Subtotal	\$185,056 \$2,264,264	
56 . 57 .	1	Subtotal Builders Overhead	\$3,264,264 \$150,243	
58 .	1	Builders Profit	\$150,243	
59 .	*	TOTAL	\$3,564,750	

APPENDIX 3:

ONE STOP FORM

Section 3. Sources and Uses of Funds Page 12

ection 3. Sources and Uses of Funds				Page 12
D 1 (D 1 (
Development Budget:				
-	Total	Residential	Commercial	Comments
61 . Acquisition: Land	\$200	\$200		
62 . Acquisition: Building	\$0			
63 . Acquisition Subtotal	\$200	\$200	\$0	
	·	·		
64 . Direct Construction Budg	\$3,564,750	\$3,564,750		(from line 159)
65 . Construction Contingency	\$178,238	\$178,238		5.0% of construction
66 . Subtotal: Construction	\$3,742,988	\$3,742,988	\$0	
L		. , , ,	·	
General Development Co	osts:			
67 . Architecture & Engineering	\$220,000	\$220,000		
68 . Survey and Permits	\$80,000	\$80,000		
69 . Clerk of the Works	\$0	ŕ		
70 . Environmental Engineer	\$16,000	\$16,000		
71 . Bond Premium	\$0			
72 . Legal	\$50,000	\$50,000		
3. Title and Recording	\$5,000	\$5,000		
4 . Accounting & Cost Cert.	\$8,000	\$8,000		
75 . Marketing and Rent Up	\$0			
76 . Real Estate Taxes	\$5,000	\$5,000		
7 Insurance	\$40,000	\$40,000		
8 . Relocation	\$0			
9 . Appraisal	\$5,000	\$5,000		
0 . Security	\$0	6100.000		
Construction Loan Interest	\$180,000	\$180,000		
2 . Inspecting Engineer 3 . Fees to: Bank	\$0 \$60,000	\$60,000		
3 . Fees to: Bank 4 . Fees to:	\$00,000	\$60,000		
5 . MIP	\$0			
6 . Credit Enhancement Fees	\$0			
7 . Letter of Credit Fees	\$0			
8 . Other Financing Fees	\$0			
9 . Development Consultant	\$0			
00 . Other: Consultants	\$66,000	\$66,000		
1 . Other: Reimbursable	\$10,000	\$10,000		
2 . Soft Cost Contingency	\$18,625	\$18,625		2.5% of soft costs
3 . Subtotal: Gen. Dev.	\$763,625	\$763,625	\$0	
<u>-</u>				
94 . Subtotal: Acquis., Const	\$4,506,813	\$4,506,813	\$0	
and Gen. Dev.				
<u>-</u>				
95 . Capitalized Reserves	\$30,000	\$30,000		
96 . Developer Overhead	\$325,000	\$325,000		
97 . Developer Fee	\$325,000	\$325,000		
	· ·		•	
98 . Total Development Cost	\$5,186,813	\$5,186,813	\$0	TDC per unit \$345,788
•			·	
99 . TDC, Net	\$5,156,813	\$5,156,813	\$0	TDC, Net per unit \$343,788
, L	. ,,	. , ,	* -	

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Francisco de la companya de la compa						1 480 15	
Additional Detail on	Development	t Pro-Forma:					
200 . Gross Syndication Investr	ment						
Off-Budget Costs: Syndication Costs: 201	es pitalized) penses pense nce s ves				\$30,000 \$30,000		
Check: Line 214 is the s	ame as line 195.				400,000		
Please Answer The Following	Dev. Reserves	Initial Dant IIn	On Bassansa	Not Worth	Other	Latter of Coadit	Ī
Who requires the reserves?	Dev. Reserves	Initial Rent-Up	Op. Reserves	Net Worth	Developer	Letter of Credit	t
Who administers the reserves?					Developer		†
					Sales period loan		
When and how are they used?					interest		
Under what circumstances can they be released?							
Unit Sales (For Sale Pro 217	ents:	yering Review?	Optional user comme	ents	\$ \$0 \$0		

APPENDIX 3: ONE STOP FORM

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	F	Project Sumn	nary Information		
			. It is automatically filled in	by program.	
Project Name		120-122 Hancock St			
Developer		Urbanica, Inc.			
Community		Boston			
		Boston			
Number of Units		15			
SRO	0	Low-l	Income, Rental Assisted		0
0 bedroom	0	Low-l	Income, Below 50%		0
1 bedroom	5	Low-l	Income, Below 60%		0
2 bedrooms	10	Other	Income <80% & 100 %		15
3 bedrooms	0	Marke	et Rate		0
4 bedrooms	0				
This is an applicati	on for:	DHCD Tax Credit Allocation	on	No	
i mo io un appricati	011 101.		HCD	No	
			us	No	
		MHFA Construction Finance	cing	No	
		MHFA Permanent Financir	ıg	No	
		MHP Fund Financing		. No	
		MHIC Construction Loan		No	
		MHIC Tax Credit Equity		No	
		Boston: DND		No	
				N/A	
				N/A	
				N/A	
C		Financing from Massdevelo	opment	No	
Sources of Fund		0500.000	Uses of Funds:		#200
	·		Acquisition		
			Construction General Developmen		. , ,
			Developer Overhead		
			Developer Fee		
	••••••		Capitalized Reserves		
		, , ,	Total All Uses		\$5,186,813
Uses Exceed Source	ees by	\$0			
Sales Levels:			BR (aver.)		SF (aver.)
Low-Income, Rent	al Assisted	. N/A	N/A		N/A
Low-Income, Belo	w 50%	. N/A	N/A		N/A
	w 60%		N/A		N/A
	% & 100 %		1.7		720
			N/A		N/A
Average, All Units		\$0	1.7		720
_	ng Income (year 1		Annual Operating Expense (year 1):	
Gross rental incom		\$0	Management Fee		\$0
Vacancy (resid.)	% of vecession)	\$0	Administrative		\$0
Other Income (net	or vacancies)	\$0	Maintenance	.,	\$0
Subtotal	ne.	\$0 \$0	Res. Service, Security Utilities	у	\$0 \$0
Operating Subsidie Draw on Operating		\$0	Repl. Reserve		\$0
Total Annual Incor		\$0	Oper. Reserve		\$0
Total Alliual IIICOI	110	ΦU	Taxes, Insurance		\$0
Net Operating Inco	ome	\$0	Total		\$0
Debt Service		\$0	101111		ψ0
Debt Service Cove	rage	N/A	Total per Unit		\$0
	-				

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E: Do not fill out this section. It is automatically filled in by program.								
		Residential Total	Residential Per Unit	Residential Per S. F.	Commercial Total	Commercial Per S. F.		
Acquisition: Land		\$200	\$13	\$0.01	\$0	N/A		
Acquisition: Build	ding	\$0	\$0	\$0.00	\$0	N/A		
Acquisition Subto	otal	\$200	\$13	\$0.01	\$0	N/A		
Direct Construction	n Budget	\$3,564,750	\$237,650	\$263.08	\$0	N/A		
Construction Cont	-	\$178,238	\$11,883	\$13.15	\$0	N/A		
Subtotal: Constru	0 1	\$3,742,988	\$249,533	\$276.24	\$0	N/A		
General Developr	nent Costs:							
Architecture & En		\$220,000	\$14,667	\$16.24	\$0	N/A		
Survey and Permit		\$80,000	\$5,333	\$5.90	\$0	N/A		
Clerk of the Works		\$0	\$0	\$0.00	\$0	N/A		
Environmental En	gineer	\$16,000	\$1,067	\$1.18	\$0	N/A		
Bond Premium		\$0	\$0	\$0.00	\$0	N/A		
Legal		\$50,000	\$3,333	\$3.69	\$0	N/A		
Title and Recordin	g	\$5,000	\$333	\$0.37	\$0	N/A		
Accounting & Cos	t Certificat.	\$8,000	\$533	\$0.59	\$0	N/A		
Marketing and Rei	nt Up	\$0	\$0	\$0.00	\$0	N/A		
Real Estate Taxes		\$5,000	\$333	\$0.37	\$0	N/A		
Insurance		\$40,000	\$2,667	\$2.95	\$0	N/A		
Relocation		\$0	\$0	\$0.00	\$0	N/A		
Appraisal		\$5,000	\$333	\$0.37	\$0	N/A		
Security		\$0	\$0	\$0.00	\$0	N/A		
Construction Loan	Interest	\$180,000	\$12,000	\$13.28	\$0	N/A		
Inspecting Enginee	er	\$0	\$0	\$0.00	\$0	N/A		
Fees to:	Bank	\$60,000	\$4,000	\$4.43	\$0	N/A		
Fees to:		\$0	\$0	\$0.00	\$0	N/A		
MIP		\$0	\$0	\$0.00	\$0	N/A		
Credit Enhanceme		\$0	\$0	\$0.00	\$0	N/A		
Letter of Credit Fe		\$0	\$0	\$0.00	\$0	N/A		
Other Financing F		\$0	\$0	\$0.00	\$0	N/A		
Development Cons	sultant	\$0	\$0	\$0.00	\$0	N/A		
Other:		\$66,000	\$4,400	\$4.87	\$0			
Other:		\$10,000	\$667	\$0.74	\$0	N/A		
Soft Cost Continge		\$18,625	\$1,242	\$1.37	\$0			
Subtotal: Gen. D	ev.	\$763,625	\$50,908	\$56.36	\$0	N/A		
Subtotal: Acquis. and Gen. Dev.		\$4,506,813	\$300,454	\$332.61	\$0	N/A		
		#20.000	Ø2 000	\$2.21		NT/A		
Capitalized Reserv		\$30,000 \$325,000	\$2,000 \$21,667	\$2.21 \$23.99	\$0 \$0	N/A N/A		
Developer Overhe	au		· · · · · · · · · · · · · · · · · · ·					
Developer Fee		\$325,000	\$21,667	\$23.99	\$0			
Total Developmen	nt Cost	\$5,186,813	\$345,788	\$382.79	\$0	N/A		
Total Net* Develo	onment Cost	\$5,156,813	\$343,788	\$380.58	\$0	N/A		

^{(*}Does not include any capitalized reserves nor any developer's fees or overhead which are contributed or loaned to the project.)

APPENDIX 4:

STATEMENT OF APPLICANT'S QUALIFICATION FORM

STATEMENT OF PROPOSER'S QUALIFICATIONS FOR
All questions must be answered. All information must be clear and complete. Attach additional pages
if needed. 1. Name of proposer: Urbanica, Inc.
2. Names and titles of principals: Kamran Zahedi, President
Names of authorized signatories: Kamran Zahedi
4. Permanent main office address: 142 Berkeley St, Suite 402, Boston, MA 02116
Phone: 617-654-8900 Fax: Email: kzahedi@urbanicaboston.com
5. Date organized: 2002
6. Location of incorporation: 142 Berkeley St, Suite 402, Boston, MA 02116
7. Number of years engaged in business under your present name: 17
 List at least three private or public agencies that you have supplied/provided with similar services to that in this solicitation: Boston Planning & Development Agency (BPDA)
b. Massachusetts Bay Transportation Authority (MBTA)
c. Department of Neighborhood Development (DND)
Has organization ever failed to perform any contract? OYES ONO If YES, attach a written declaration explaining the circumstances.
AUTHORIZATION: The undersigned certifies under penalties of perjury that this proposal has been made and submitted in good faith and without collusion or fraud with any other person. As used in this certification, the word "person" shall mean any natural person, business, partnership, corporation union, committee, club, or other organization, entity, or group of individuals.
Signature of individual submitting proposal
President Title
Urbanica, Inc.
Legal Name of Organization
<u>2/28/2019</u> Date

PRELIMINARY DEVELOPMENT BUDGET FORM

PROPOSER'S NAME: Urbanica, I	nc.
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Complete this Preliminary Development Budget or you may substitute another form that provides substantially equivalent information. Note: Total of Uses of Funds should equal Total of Sources of Funds.

USES OF FUNDING	AMOUNT
Acquisition - Land	\$200.00
Site Prep/Environmental	\$
Construction	\$3,564,750.00
Construction Contingency	\$ 178,238.00
Architect(s) and Engineer(s)	\$220,000.00
Development Consultant	\$
Survey and Permits	\$80,000.00
Legal	\$50,000.00
Title and Recording	\$5,000.00
Real Estate Taxes	\$5,000.00
Insurance	\$40,000.00
Construction Loan Interest	\$180,000.00
Construction Inspection Fees	\$
Other: Other Soft Costs	\$165,000.00
Other: Reserve	\$30,000.00
Other:	\$
Other:	\$
Other:	\$
Soft Cost Contingency	\$18,625.00
Developer Overhead	\$325000
Developer Fee	\$325,000.00
TOTAL: ALL USES	\$5,186,813.00

APPENDIX 5: DEVELOPMENT BUDGET

SOURCES OF FUNDING	AMOUNT	Committee
Sponsor Cash In Hand	\$	1 🗆
Additional Sponsor Fundraising	\$ 500,000.00	
Philanthropic Funding CPA/NHT/DND	\$1,950,000.00	
Philanthropic Funding	\$	
Bank Loans	\$2,736,813.00	
Donated Materials/Services:		
Other:	\$	
Other:	\$	
TOTAL ALL SOURCES:	\$5,186,813.00	
If any of the above-listed funding sources are already designation/conveyance by DND, check off the right-		J
xplanatory notes:		

PRELIMINARY OPERATING BUDGET FORM

N/A

PROPOSER'S NAME:	Urbanica, Inc.

Provide a Preliminary Operating Budget on the form provided below. You may substitute another form that provides substantially equivalent information.

SOURCES OF FUNDS: ANNUAL OPERATING INCOME	AMOUNT	Committed
	\$	1 🗆
	\$	
	\$	1 🗆
	\$	
	\$	│
	\$	
	\$	
	\$	
	\$	ī 🗆
	\$	7
	\$	1 🗆
ANNUAL OPERATING INCOME: ALL SOURCES	\$ 0.00	

If any of the above-listed funding sources are already in hand or have been committed subject to completion of the new facility, check off the right-hand box under "Committed".

USES OF FUNDS: ANNUAL OPERATING COSTS	AMOUNT
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
ANNUAL OPERATING COSTS: ALL SOURCES	\$0.00

Continued on next page

APPENDIX 6: OPERATING BUDGET

xplanatory notes:	

DEVELOPMENT TIMETABLE FORM

PROPOSER'S NAME: Urbanica, Inc.	
Assuming that you are designated on 8/30/2019 these key development milestones.	, indicate below your target dates for achieving

MILESTONE	DATE
Designs Complete	Apr 2020
Apply for Permit(s)	Apr 2020
Zoning Relief Anticipated?	YES NO
All Development Financing Committed	Feb 2020
Permit(s) Issued	June 2020
Financing Closed	June 2020
Construction Begins	July 2020
Construction Complete	Sept 2021

APPENDIX 8: EMPLOYMENT STATEMENT

CONSTRUCTION EMPLOYMENT STATEMENT FORM

PROPOSER'S NAME: Urbanica, Inc.
How many full time employees does your firm currently have? Output Description: Outpu
Are you a Boston-based business? YES NO Boston Based: where the principal place of business and/or the primary residence of the Proposer is in the City of Boston.
Are you a Minority-owned Business Enterprise? YES NO
If yes, are you certified as such by the State Office of Minority and Women Business Assistance (SOMBWA)? YES NO
Are you a Woman-owned Business Enterprise? YES NO
If yes, are you certified as such by the State Office of Minority and Women Business Assistance (SOMBWA)? YES NO
RESIDENT, MINORITY AND FEMALE CONSTRUCTION EMPLOYMENT
DND encourages MIHI builders to seek to achieve the following construction employment goals: Boston Residents 50% of project hours Minority 25% of project hours Female 10% of project hours These are targets, not requirements, but proposals that provide better evidence of their ability to achieve these targets will be more highly ranked. Explain what actions you will undertake to promote employment of these groups:
Urbanica, Inc. is experienced in identifying, training and hiring from the community in our past and current projects, including Parcel 9 Melnea Hotel and Residences.
Urbanica, Inc. plans to collaborate with Workforce Diversity Consultant, L. H. Daniels Associates, to achieve the construction employment goals. More details can be found in the Diversity and Inclusion Plan section of the proposal.
If you have additional information demonstrating your capacity to achieve these employment targets, you may provide this information on a separate sheet clearly labeled at the top with "Supplementary Construction Employment Statement" and the Proposer's name. Note: if you are, according the US Dept. of Housing & Urban Development, a Section 3 certified vendor, this will be considered strong evidence of capacity to achieve DND's employment goals.
If you have completed any development projects in the last five years that have required employment reporting through the City's Office of Jobs & Community Services, please list the most recent here:

City of Boston (COB) - Property Affidavit Form

Instructions: List all City of Boston properties currently owned, or previously foreclosed upon for failure to pay real estate taxes or other indebtedness, by the applicant or by any other legal entity in which the applicant has had or now has an ownership or beneficial interest. If there are any past due amounts owed to the Department of Neighborhood Development, the Inspectional Services Department, the Treasury Department and/or the Boston Water and Sewer Commission, such **must be paid in full** before: (1) a vote request can be presented to the City of Boston Public Facilities Commission concerning the sale of property to the applicant or any other business entity in which the applicant has an ownership or beneficial interest; OR (2) the commitment of funding to the applicant or any other business entity in which the applicant has an ownership or beneficial interest. Public Facilities Commission votes are not to be requested until the Property Affidavit has been approved and the Legal Unit has signed the Property Clearance Form.

Upon approval, the Property Affidavit will be valid for ninety (90) calendar days from the date it is signed by the Applicant

For any additional properties that do not fit on this form, <u>attach a spreadsheet</u>. Do not use another property affidavit form. Only one signature page is to be submitted. All entries made on this form must be typed in the form fields provided below.

Applicant: Urbanica, Inc. List Addresses of Boston Properties Owned: **PARCEL ID NUMBER** 119-141 Hyde Park Ave 1905052040 0901710000 425-435 Melnea Cass Blvd PARCEL ID NUMBER Boston Properties Previously Foreclosed Upon by COB: N/A I declare under pains and penalties of perjury that the foregoing representations are true, accurate, complete and correct in all respects. Kamran Zahedi, President of Urbanica, Inc. Print Name and Title Authorized Representative's Signature Date Applicant Contact (If different from above) Telephone Number OFFICIAL USE ONLY (Fax the completed form to DND at 635-0262. Delinquency Reported: (If Yes (Y) state the amount owed): **Boston Water & Sewer Commission** N [... Signature and Date: **Department of Neighborhood Development** N \square Υ\$ Signature and Date: Notes: $N \square$ **Public Works Department** Y\$ Signature and Date: Notes: $N \square$ **Treasury Department** Y\$ Signature and Date: Notes:

DND Contact

Program

Division

Phone: ext.

APPENDIX 10: AFFIDAVIT OF ELIFIBILITY

AFFIDAVIT OF ELIGIBLITY FORM

De	veloper's Name: Urbanica, Inc.
	y person submitting an application for under this RFP must truthfully complete this Affidavit d submit it with their application.
1.	Do any of the principals owe the City of Boston any monies for incurred real estate taxes, rents, water and sewer charges or other indebtedness? No.
2.	Are any of the principals employed by the City of Boston? If so, in what capacity? (Please include name of principal, name of agency or department, and position held in that agency or department). No.
3.	Were any of the principals ever the owners of any property upon which the City of Boston foreclosed for his/her failure to pay real estate taxes or other indebtedness? No.
5.	Have any of the principals ever been convicted of any arson-related crimes, or currently under indictment for any such crime? No.
6.	Have any of the principals been convicted of violating any law, code, statute or ordinance regarding conditions of human habitation within the last three (3) years? No.

APPENDIX 10: AFFIDAVIT OF ELIFIBILITY

Signed under the pains and penalties of perjury this

day of Feb

SIGNATURE:

TITLE: President

ORGANIZATION: Urbanica, Inc.

ADDRESS: 142 Berkeley St, Suite 402, Boston, MA 02116

APPENDIX 11: CONFLICT OF INTEREST

Conflict of Interest Affidavit Form

The undersigned hereby certifies, under the pains and penalties of perjury, that neither they, nor those with whom they have business ties, nor any immediate family member of the undersigned, is currently or has been within the past twelve months, an employee, agent, consultant, officer or elected or appointed official of the City of Boston Department of Neighborhood Development. For purposes of this affidavit "immediate family member" shall include parents, spouse, siblings, or children, irrespective of their place of residence.

I declare under penalties of perjury that the foregoing representations are true, correct, accurate, complete and correct in all respects.

WITNESS:	BORROWER:
	h_zC.

THE COMMONWEALTH OF MASSACHUSETTS

Suffolk, ss.

February 28 2019

Then personally appeared the above named <u>VANVAN</u> <u>ZANVA</u>, (title) of (organization) and executed the foregoing instrument and acknowledged the foregoing instrument to be (his/her) free act and deed as (title) aforesaid and the free act and deed of (organization), before me.

DERICKA'S GOMES

Notary Public COMMONWEALTH OF MASSACHUSETTS My Commission Expires On January 27, 2023

V Commission Familiary 27, 202

Notary Public

CHAPTER 803 DISCLOSURE STATEMENT FORM

In compliance with Chapter 60, Section 77B of the Massachusetts General Laws as amended by Chapter 803 of the Acts of 1985, I hereby certify that I have never been convicted of a crime involving the willful and malicious setting of a fire or of a crime involving the fraudulent filing of a claim for fire insurance; nor am I delinquent in the payment of real estate taxes in the City of Boston, or being delinquent, an application for the abatement of such tax is pending or a pending petition before the appellate tax board has been filed in good faith.

This statement is made under the pains and penalties of perjury this 28 day	
of_Feb,	2019
Month	Year
ex'	
Proposer Signature	
	=
Co-Proposer Signature (If Applicable)	

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142 Berkeley St, Suite 402 Boston, MA 02116 T. 617.654.8900 F. 617.654.8901